




# **United Way of Northeast Florida, Inc.**

**Independent Auditor's Report, Financial Statements,  
and Supplementary Information**

June 30, 2024



**Contents**

**Independent Auditor’s Report**..... 1

**Financial Statements**

    Statement of Financial Position..... 4

    Statement of Activities..... 5

    Statement of Functional Expenses ..... 6

    Statement of Cash Flows ..... 7

    Notes to Financial Statements ..... 8

**Supplementary Information**

    Distributions to Agencies..... 20

    Schedule of Source and Expenditure of City Grant Funds ..... 24

    Schedule of State Earnings..... 25

    Actual Expenses and Revenues Schedule ..... 26

**Reports Required by Government Audit Standards and the Uniform Guidance**

    Schedule of Expenditures of Federal Awards..... 28

    Notes to Schedule of Expenditures of Federal Awards ..... 29

    Schedule of Findings and Questioned Costs..... 30

**Independent Auditor’s Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards** ..... 32

**Independent Auditor’s Report on Compliance for Each Major Federal Program and Report on Internal Control Over Compliance**..... 34

## **Independent Auditor's Report**

Board of Directors  
United Way of Northeast Florida, Inc.  
Jacksonville, Florida

### **Report on the Audit of the Financial Statements**

#### ***Opinion***

We have audited the financial statements of United Way of Northeast Florida, Inc., which comprise the statement of financial position as of June 30, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of United Way of Northeast Florida, Inc. as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### ***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audit contained in Government Auditing Standards, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are required to be independent of United Way of Northeast Florida, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Northeast Florida, Inc.'s ability to continue as a going concern within one year after the date that these financial statements are available to be issued.

### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of Northeast Florida, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Northeast Florida, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### ***Other Matters - Supplementary Information***

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Distributions to Agencies, Schedule of Source and Expenditure of City Grant Funds, Schedule of State Earnings, Actual Revenues and Expenses schedule, Schedule of Expenditures of Federal awards, and Schedule of findings and questioned costs, as required by Title 2. U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

### **Other Reporting Required by Government Auditing Standards**

In accordance with Government Auditing Standards, we have also issued our report dated October 29, 2024, on our consideration of United Way of Northeast Florida, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering United Way of Northeast Florida, Inc.'s internal control over financial reporting and compliance.

**Forvis Mazars, LLP**

**Jacksonville, Florida  
October 29, 2024**

**United Way of Northeast Florida, Inc.**  
**Statement of Financial Position**  
**June 30, 2024**

**ASSETS**

Cash and cash equivalents	\$ 6,603,510
Restricted cash	1,167,322
Investments	41,991,750
Pledges receivable, net	6,498,863
Grants and other receivables	2,627,602
Prepaid expenses and other assets	229,667
Property and equipment, net	151,377
Right-of-use asset, operating	234,434
Right-of-use asset, finance	51,249
	<u>51,249</u>
Total assets	<u>\$ 59,555,774</u>

**LIABILITIES AND NET ASSETS**

**Liabilities**

Accounts payable	\$ 1,017,556
Designations payable, net	743,529
Designations payable - corporate service, net	1,386,309
Refundable advances	1,113,994
First Coast Relief Fund payable	1,167,322
Accrued expenses	2,524,549
Operating lease liabilities	372,701
Finance lease liabilities	52,360
	<u>52,360</u>
Total liabilities	<u>8,378,320</u>

**Net Assets**

Without donor restrictions	27,098,310
With donor restrictions	24,079,144
	<u>24,079,144</u>
Total net assets	<u>51,177,454</u>
Total liabilities and net assets	<u>\$ 59,555,774</u>

**United Way of Northeast Florida, Inc.**  
**Statement of Activities**  
**Year Ended June 30, 2024**

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
<b>Public Support and Revenue</b>			
Gross campaign results	\$ 10,125,656	\$ 298,467	\$ 10,424,123
Donor designations	-	(298,467)	(298,467)
Provision for uncollectible	(872,717)	-	(872,717)
Net campaign results	9,252,939	-	9,252,939
Grant and contract revenue	10,773,957	252,474	11,026,431
Investment income (loss), net	807,920	3,252,249	4,060,169
Designations from other United Ways	23,455	-	23,455
Miscellaneous income	832,587	-	832,587
Net assets released from restrictions	2,198,021	(2,198,021)	-
<b>Total Public Support and Revenue</b>	<b>23,888,879</b>	<b>1,306,702</b>	<b>25,195,581</b>
<b>Expenses</b>			
<b>Program Services</b>			
Gross funds awarded/distributed	17,743,799	-	17,743,799
Donor designations	(2,624,887)	-	(2,624,887)
Net funds awarded/distributed	15,118,912	-	15,118,912
<b>United Way Led Initiatives and Strategies</b>	<b>6,496,999</b>	<b>-</b>	<b>6,496,999</b>
Total program services	21,615,911	-	21,615,911
<b>Supporting Services</b>	<b>3,587,713</b>	<b>-</b>	<b>3,587,713</b>
<b>Total Expenses</b>	<b>25,203,624</b>	<b>-</b>	<b>25,203,624</b>
<b>Increase (Decrease) in Net Assets</b>	<b>(1,314,745)</b>	<b>1,306,702</b>	<b>(8,043)</b>
<b>Net Assets, Beginning of Year</b>	<b>28,413,055</b>	<b>22,772,442</b>	<b>51,185,497</b>
<b>Net Assets, End of Year</b>	<b>\$ 27,098,310</b>	<b>\$ 24,079,144</b>	<b>\$ 51,177,454</b>

**United Way of Northeast Florida, Inc.**  
**Statement of Functional Expenses**  
**Year Ended June 30, 2024**

	Program	Supporting Services			Total
		Management and General	Appeal for Financial Support	Total Supporting Services	
Salaries	\$ 3,121,462	\$ 1,055,789	\$ 413,135	\$ 1,468,924	\$ 4,590,386
Employee benefits	595,982	201,582	78,880	280,462	876,444
Payroll taxes	237,062	80,183	31,376	111,559	348,621
<b>Total salaries and related expenses</b>	<b>3,954,506</b>	<b>1,337,554</b>	<b>523,391</b>	<b>1,860,945</b>	<b>5,815,451</b>
Professional fees	734,656	657,419	8,141	665,560	1,400,216
Advertising and promotion	214,688	22,794	4,510	27,304	241,992
Occupancy	324,501	82,462	33,032	115,494	439,995
Insurance	39,502	13,805	6,190	19,995	59,497
Depreciation	96,288	32,568	12,744	45,312	141,600
Information technology	318,951	107,881	42,214	150,095	469,046
Travel	31,619	7,305	4,563	11,868	43,487
United Way Worldwide membership	272,636	92,215	36,084	128,299	400,935
Bank charges and fees	32,244	10,906	4,268	15,174	47,418
Operating supplies and equipment	477,408	458,638	89,029	547,667	1,025,075
Community impact and support	15,118,912	-	-	-	15,118,912
	<b>17,661,405</b>	<b>1,485,993</b>	<b>240,775</b>	<b>1,726,768</b>	<b>19,388,173</b>
<b>Total</b>	<b>\$ 21,615,911</b>	<b>\$ 2,823,547</b>	<b>\$ 764,166</b>	<b>\$ 3,587,713</b>	<b>\$ 25,203,624</b>



**United Way of Northeast Florida, Inc.**  
**Statement of Cash Flows**  
**Year Ended June 30, 2024**

**Operating Activities**

Change in net assets	\$ (8,043)
Adjustments to reconcile change in net assets to net cash used by operating activities	
Depreciation	141,600
Noncash operating lease expense	144,490
Amortization of finance leases	13,382
Net unrealized gain on investments	(2,085,435)
Change in provision for uncollectible pledges	(131,488)
Change in provision for uncollectible designations payable	28,447
Changes in	
Pledges receivable	1,474,536
Grants and other receivables	(362,393)
Note receivable	14,000
Refundable advance	398,482
Prepaid expenses and other assets	395,943
Accounts payable	(522,878)
Accrued expenses	624,841
First Coast Relief Fund payable	927,045
Designations payable	(422,187)
Operating lease liabilities	(228,410)
	<u>401,932</u>
Net cash provided by operating activities	<u>401,932</u>

**Investing Activities**

Proceeds from investments	2,765,380
Purchase of investments	(250,000)
	<u>2,515,380</u>
Net cash provided by investing activities	<u>2,515,380</u>

**Financing Activities**

Principal payments on finance lease obligations	(12,464)
	<u>(12,464)</u>
Net cash used by financing activities	<u>(12,464)</u>

**Net Change in Cash, Cash Equivalents and Restricted Cash**

2,904,848

**Cash, Cash Equivalents and Restricted Cash, Beginning of Year**

4,865,984

**Cash, Cash Equivalents and Restricted Cash, End of Year**

\$ 7,770,832

**Reconciliation of Cash, Cash Equivalents and Restricted cash to the statement of financial position:**

Cash and cash equivalents	\$ 6,603,510
Restricted cash	1,167,322
	<u>\$ 7,770,832</u>
	<u><u>\$ 7,770,832</u></u>

## **Note 1. Nature of the Organization and Summary of Significant Accounting Policies**

Founded in 1924, United Way of Northeast Florida, Inc. (“United Way”) has earned a reputation as a respected and efficient philanthropic organization. United Way envisions a community of opportunity where everyone has hope and can reach their full potential. Because change doesn’t happen alone, United Way’s mission is to solve Northeast Florida’s toughest challenges by connecting people, resources and ideas. The nonprofit organization’s long tradition of addressing the human-service needs in Duval, Baker, Clay, Nassau and Northern St. Johns counties is made possible through the commitment of thousands of volunteers, donors and community partners. To learn more, visit [unitedwaynefl.org](http://unitedwaynefl.org) or follow @unitedwaynefl on Facebook, X, and Instagram.

The accompanying financial statements have been prepared on the accrual basis, and the accounts of United Way are maintained in accordance with the principles of not-for-profit accounting under accounting principles generally accepted in the United States of America.

Net assets and revenue, gains, expenses and losses are required to be classified as without or with donor restrictions based upon the following criteria:

1. Net assets without donor restrictions represent expendable funds available for operations, which are not otherwise limited by donor restrictions.
2. Net assets with donor restrictions consist of contributed funds subject to specific donor-imposed restrictions contingent upon specific performance of a future event or a specific passage of time before the United Way may spend the funds.

### ***Public Support and Revenues***

Contributions received are recorded as net assets without donor restriction or net assets with donor restrictions depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported on the statements of activities as net assets released from restrictions.

Net assets with donor restrictions are campaign and grant revenues restricted for future years’ operations and endowment funds. Earnings from the endowment funds can be used for general purposes.

### ***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include the allowance for uncollectible pledges and the valuation of pension assets.

### ***Cash and Cash Equivalents***

Cash and cash equivalents include all highly liquid investments with original maturities of three months or less when purchased.

### ***Restricted Cash***

In early 2016, the First Coast Relief Fund was established by local leading nonprofit organizations in the greater Jacksonville, Florida area. This fund was established to help Northeast Florida residents in time of crisis by providing critical support through nonprofit and grassroots organizations when their resources and capacity are strained. During the establishment of the First Coast Relief Fund, United Way agreed to become the administrator of funds raised for First Coast Relief Fund. United Way does not have variance power over funds raised for the First Coast Relief Fund and funds distributed from the First Coast Relief Fund must be approved by all members of the First Coast Relief Fund. Accordingly, cash received for the First Coast Relief Fund is accounted for as restricted cash with an offsetting liability.

### ***Investments***

Investments are recorded at fair value based on quoted market prices. The objective of United Way's Investment Policy is to ensure the safety of investment principal, provide for liquidity and maximize investment income. The Finance Committee continues to assess investments with a goal of ensuring the safety of the principal by investing with quality financial institutions.

### ***Campaign Contributions and Pledges***

United Way conducts a campaign annually that features contributor choice. Contributors may give through United Way's Community Impact Fund ("Community Impact Fund"), in which case, local volunteers review each program and make strategic funding recommendations based on the criticality of the need being addressed by the program, the program's impact on addressing the need, the participants' results in the program, the utilization of the program's capacity and the importance of United Way funding to the success of the program. Funding is granted annually with a formal review process occurring annually or every three years depending on the level of success of the program. Annual reports of performance measures and utilization of capacity are reviewed by staff and volunteers.

Contributions and pledges through the Community Impact Fund are recognized as revenue without donor restriction on the statements of activities in the fiscal year they are made by donors. United Way invests dollars raised through the community campaign toward the resolution of serious community issues in education, income and health. Contributors may designate specific focus areas to which their money will be directed. Contributions and pledges to specific focus areas are recognized as revenue with donor restrictions on the statements of activities in the fiscal year they are made by donors. Contributions and pledges are recorded on the statements of financial position as the commitments are made by the contributors and an allowance is provided for amounts estimated to be uncollectible.

Contributors may give by designating to specific United Way led programs. These contributions and pledges are classified as designations payable on the statements of financial position and are reflected as net campaign revenues (gross revenues net of contra expense) "With donor Restrictions" on the statements of activities.

Contributors may give by designation to a specific not-for-profit agency approved by the Internal Revenue Service as eligible to receive charitable contributions. These agencies' programs are not subject to any United Way oversight. Contributions and pledges designated to specific agencies are classified as "designations payable" on the statements of financial position and are shown as zero net campaign revenues (Gross Revenues less off-setting Donor designations) on the statements of activities.

United Way assists corporations with the distribution of employees' payroll deductions by forwarding funds to multiple United Ways and agencies across the country. These amounts are classified as "designations payable" or "designations payable – corporate service" on the statements of financial position.

**United Way of Northeast Florida, Inc.**  
**Notes to Financial Statements**  
**June 30, 2024**

---

The announced annual campaign differs from the total net campaign results reported on the statements of activities. The differences reported in the financial statements include gross and net campaign revenues for the current campaign, the immediate past campaign whose results were reported in the current fiscal year, as well as the future campaign where early results may have been recorded.

***Allowance for Uncollectible Pledges***

United Way utilizes a historical average for calculating the provision for uncollectible pledges adjusted by management estimates of current economic factors, applied to individual campaigns and corporate service campaigns, including donor designations. The allowance for uncollectible pledges was \$882,345 at June 30, 2024.

***Allowance for Uncollectible Designations***

United Way utilizes a historical average, adjusted by management estimates of current economic factor, applied to individual campaigns and corporate service campaigns, and adjusted by each campaign's designation ratio for calculating the provision for uncollectible pledge designations. The allowance for uncollectible pledge designations was \$92,375 at June 30, 2024. The allowance for uncollectible pledge designations corporate services was \$139,036 at June 30, 2024.

***Campaign Expenses***

Campaign expenses related to the appeal for financial support are recognized as incurred during the annual fundraising campaign.

***Grants and Other Receivables***

United Way received reimbursement grants from various sources including private donors; federal, state, and local governments; foundations; and other not-for-profit agencies. Operating receivables are funds expended in accordance with the grant agreements for which United Way will be reimbursed by the funder.

***Revenue Recognition***

The United Way's significant revenue streams are summarized below:

***Grant and Contract Revenue***

United Way's grant and contract revenue is recognized at a point in time based on the transfer of control. These revenues consist of cost reimbursement grants with performance obligations satisfied within one year or less. In addition, United Way's contracts do not contain variable consideration and contract modifications are generally minimal.

For the year ended June 30, 2024, United Way recognized revenue at a point in time of \$11,026,431.

***Functional Expenses***

Expenses are allocated to the various functional categories based on the purpose achieved by each expenditure. Salaries and benefits of cross-functional staff, in addition to certain other indirect expenses, are reported based upon the percentage of time expended by employees in the areas of program services, appeal for financial support, and management and general. The organization reviews and updates these annually to ensure accurate and current allocations of cross functional expense reporting.

***Advertising Expenses***

Advertising costs are expensed as incurred and totaled \$241,992 for the year ended June 30, 2024.

**United Way of Northeast Florida, Inc.**  
**Notes to Financial Statements**  
**June 30, 2024**

---

***Property and Equipment***

Expenditures for property and equipment that qualify for capitalization in excess of \$5,000 are capitalized. Depreciation is computed using the straight-line method with estimated useful lives of the individual assets ranging from 3 to 10 years.

Property and equipment consist of the following at June 30, 2024:

Furniture, equipment and software	\$ 849,131
Leasehold improvements	<u>1,137,320</u>
	1,986,451
Accumulated depreciation	<u>(1,835,074)</u>
Total property and equipment, net	<u>\$ 151,377</u>

***Leases***

United Way determines if an arrangement is a lease or contains a lease at inception. Leases result in the recognition of right-of-use (“ROU”) assets and lease liabilities on the statement of financial position. ROU assets represent the right to use an underlying asset for the lease term, and lease liabilities represent the obligation to make lease payments arising from the lease, measured on a discounted basis. United Way determines lease classification as operating or finance at the lease commencement date.

United Way combines lease and nonlease components, such as common area and other maintenance costs, in calculating the ROU assets and lease liabilities for its office buildings and equipment.

At lease inception, the lease liability is measured at the present value of the lease payments over the lease term. The ROU asset equals the lease liability adjusted for any initial direct costs, prepaid or deferred rent, and lease incentives. United Way uses the implicit rate when it is readily determinable. As some leases do not provide an implicit rate, United Way uses the risk-free rate based on the information available at the commencement date to determine the present value of lease payments. United Way has elected not to record leases with an initial term of 12 months or less on the statement of financial position. Lease expense on such leases is recognized on a straight-line basis over the lease term.

***Refundable Advances***

Refundable advances consist of grant funds received in advance. These amounts will be recognized as revenue in the period in which the expenditures are made in accordance with the grant.

***Income Taxes***

United Way is exempt from federal and state income taxes under Internal Revenue Code Section 501(c)(3). Accordingly, the accompanying financial statements do not reflect a provision or liability for federal and state income taxes. United Way has determined that it does not have any material unrecognized tax benefits or obligations as of June 30, 2024.

***United Way Worldwide Membership***

United Way Worldwide membership is a support payment for which United Way receives, amongst other things, the right to use the national brand in charitable endeavors, national advocacy of issues, member education and training, centralized creation and support for marketing of fundraising campaigns, fostering of relationships with national organizations that support multiple members, establishment and monitoring of compliance with standards of accountability by members, establishment of policies and processes that improve operational efficiencies amongst members, and promotion of the concept of local community impact on a national scale.

### ***Cost deduction Standards***

Effective July 1, 2004, United Way Worldwide issued Membership Standard M – Cost Deduction Requirements (“Standard”), which sets forth uniform standards for local United Way organizations to calculate the amount of fundraising and management and general expenses to deduct from donor pledges as well as the timing of disbursements of these funds. The organization meets or exceeds all requirements as set forth in this standard in terms of the fees charged as well as the timing of disbursements.

### ***Donated Services***

A substantial number of volunteer workers have donated periodic solicitation services needed for United Way’s annual appeal for financial support campaign. The activities of volunteer solicitors were not subject to a sufficient degree of operating supervision and control to enable United Way to have a proper basis for measuring and recording the value of time donated. Accordingly, no amounts have been recorded as contributions and expenses for the value of these services in the accompanying financial statements.

### ***Board Designated Net Assets***

United Way Board of Directors has approved the designation of monies from the Community Impact Fund for future disbursement in support of the Year-Round Emergency Response Fund, Life: Act 2, Strategic Board Investments, the Emergency Reserve, the Community Impact Capital Reserve, Affordable Housing, and Agency Allocations.

### ***Endowment Fund***

As part of its Planned Giving Program, United Way established and will grow Endowment funds to provide income for sustaining operations against fluctuations in the annual campaign revenue; to enhance annual campaign revenue from income generated by the endowed gifts; and to provide program funding flexibility not possible through annual campaign revenue including emergency funding, venture grants, administrative costs, challenge grants and infrastructure needs.

In addition to endowed funds held by United Way, it also maintains an organizational endowment fund (established in 1991) at The Community Foundation for Northeast Florida. United Way may elect to receive grants from United Way of Northeast Florida Endowment on an annual basis. During the fiscal year ended June 30, 2024, United Way did not elect to receive grants and those monies were returned to the Fund balance.

Three donors have established Alexis de Tocqueville Society endowments held at The Community Foundation to benefit and support United Way of Northeast Florida. The Community Foundation maintains variance power over these funds. Annual grants from these Funds are made to United Way of Northeast Florida to maintain the donors’ memberships in the Alexis de Tocqueville Society and support United Way’s work in basic needs, youth success, financial stability and health.

In 2023, the United Way established the George M. Baldwin endowment fund. The United Way maintains variance power over these funds. Annual grants from these funds are made by the United Way to local charities in the Jacksonville, Florida area that support handicapped, aged citizens, homeless, and various youth programs.

### ***Concentrations of Credit Risk***

United Way’s cash and cash equivalents is concentrated with a large financial institution. United Way regularly monitors its exposure to credit risk and only places its cash and cash equivalents with high credit quality financial institutions.

**United Way of Northeast Florida, Inc.**  
**Notes to Financial Statements**  
**June 30, 2024**

***New Accounting Standards***

In June 2016, the FASB issued guidance (FASB ASC 326) which significantly changed how entities will measure credit losses for most financial assets and certain other instruments that are not measured at fair value through operations. The most significant change in this standard is a shift from the incurred loss model to the expected loss model.

Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses. Financial assets held by United Way that are subject to the guidance in FASB ASC 326 were accounts receivable.

United Way adopted the standard effective July 1, 2023. The impact of the adoption was not considered material to the financial statements.

**Note 2. Net Assets Revision**

United Way revised net assets at the beginning of the year. This immaterial revision is to account for the overstatement of designations payable that have accumulated over prior years. Additionally, this immaterial revision increased previously understated net assets by approximately \$1,221,000. This revision did not have a significant impact on the financial statement line items impacted.

	<u>As Revised</u>	<u>As Previously Reported</u>	<u>Effect of Change</u>
Statement of Activities			
Net assets without donor restrictions	\$ 28,413,055	\$ 27,191,797	\$ 1,221,258

**Note 3. Availability of Financial Assets**

The following reflects United Way's financial assets as of the financial position date reduced by amounts not available for general use because of donor-imposed restrictions within one year of the statement of financial position date.

Cash, cash equivalents, and restricted cash	\$ 7,770,832
Grants, pledges and other receivables	9,126,465
Investments	<u>41,991,750</u>
	<u>58,889,047</u>
Less those unavailable for general expenditures within one year due to	
Restricted cash	1,167,322
Donor-imposed restrictions with time or purpose restrictions	24,079,144
Board-designated net assets	<u>15,102,672</u>
	<u>40,349,138</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 18,539,909</u>

**United Way of Northeast Florida, Inc.**  
**Notes to Financial Statements**  
**June 30, 2024**

---

United Way is substantially supported by contributions, as well as contracts and grants that are received on a reimbursement basis. Because a donor's restriction on a contribution requires resources to be used in a particular manner or in a future period, United Way must maintain sufficient resources to meet those responsibilities to its donors. As part of United Way's liquidity management, it has a policy to structure its financial assets to be available as general expenditures, liabilities, and other obligations come due. United Way also has a significant degree of flexibility and discretion to manage its costs based on the annual contribution levels and financial assets available.

#### **Note 4. Retirement Plans**

United Way's Board of Directors establishes and reviews employee benefits. Following an in-depth study the Board of Directors elected a soft freeze of the non-contributory annuity benefit retirement plan (the "Plan") administered by Mutual of America. All employees hired on or after October 1, 2012 are not eligible to participate in the Plan. The Board of Directors continued to manage the Plan and elected to move it from a soft freeze to a hard freeze. Effective December 31, 2017, participants no longer accrue benefits. In 2024, United Way terminated the plan, and all assets from the plan have been distributed.

##### ***Thrift Plan***

United Way also sponsors a 403(b) tax-deferred annuity defined contribution thrift plan (the "Thrift Plan") for eligible employees. Eligible employees must be 21 years of age and completed one year of service. Eligible employees may contribute up to 20% of their salary and any allowable catch-up contributions not to exceed the maximum contribution permitted by Section 403(b) of the Internal Revenue Code. United Way will match employee contributions up to a maximum of 6% of the employee's salary. Employees are immediately fully vested for their individual accumulated contributions and become fully vested for employer contributions at the earlier of reaching the age 65 or completing three years of service. Employees may withdraw amounts from the Thrift Plan upon reaching the age of 59 ½, terminating service or on account of death or disability. Contributions made to the Thrift Plan by United Way for the year ended June 30, 2024, totaled approximately \$93,830.

##### ***Deferred Compensation Plan***

United Way also sponsors a section 457(b) deferred compensation plan for highly compensated employees. Contributions to the plan for the year ended June 30, 2024, totaled approximately \$7,800.

#### **Note 5. Leases**

##### ***Finance Leases***

Finance leases consist of equipment for the use in the general operations of United Way. Termination of these leases generally is prohibited unless there is violation under the lease agreement.

##### ***Operating Leases***

United Way leases its primary office space under an operating lease agreement that expires in December 2025. The lease requires United Way to pay all executory costs (property taxes, maintenance and insurance). Termination of the lease is generally prohibited unless there is a violation under the lease agreement.

##### ***All Leases***

United Way does not have any lease agreements with related parties. United Way's leases do not contain any material residual value guarantees or material restrictive covenants.



**United Way of Northeast Florida, Inc.**  
**Notes to Financial Statements**  
**June 30, 2024**

The lease cost and other required information are as follows for the year ended June 30, 2024:

Lease expense		
Finance lease expense		
Amortization of right of use asset	\$	13,382
Interest on lease liabilities		2,203
Operating lease fixed cost		158,247
Variable lease cost		<u>39,608</u>
Total lease cost	\$	<u>213,440</u>
Other information		
Cash paid for amounts included in the measurement of lease liabilities		
Operating cash flows from finance leases	\$	2,242
Financing cash flows from finance leases		12,425
Operating cash flows from operating leases		242,166
Right-of-use assets obtained in exchange for new finance lease liabilities		-
Weighted-average remaining lease term		
Finance leases		3.89 years
Operating leases		1.54 years
Weighted-average discount rate		
Finance leases		3.80%
Operating leases		2.88%

Future minimum lease payments and reconciliation to the statement of financial position are as follows at June 30, 2024:

	<u>Finance Leases</u>	<u>Operating Leases</u>
2025	\$ 14,667	\$ 249,234
2026	14,667	128,383
2027	14,667	2,970
2028	<u>12,179</u>	<u>-</u>
Total future undiscounted lease payments	56,180	380,587
Interest	<u>(3,820)</u>	<u>(7,886)</u>
Lease liabilities	<u>\$ 52,360</u>	<u>\$ 372,701</u>

**Note 6. Fair Value Measurements**

Accounting Standards Codification (ASC) 820-10, *Fair Value Measurements and Disclosures*, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Generally accepted accounting principles requires disclosure about how fair value is determined for assets and liabilities and establishes a hierarchy for which these assets and liabilities must be grouped based on significant levels of inputs as follows:

**Level 1** Quoted prices in active markets for identical assets or liabilities;

**United Way of Northeast Florida, Inc.**  
**Notes to Financial Statements**  
**June 30, 2024**

**Level 2** Quoted prices in active markets for similar assets and liabilities and inputs that are observable for the asset or liability; or

**Level 3** Unobservable inputs, such as discounted cash flow models or valuations.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of the observable inputs and minimize the use of unobservable inputs. The table below summarize investments, by level, for items measured at fair value on a recurring basis as of June 30, 2024:

	<u>Fair Value</u>	<u>Fair Value Measurements Using</u>		
		<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
Equities				
Large cap	\$ 17,495,239	\$ 17,495,239	\$ -	\$ -
Mid cap	2,544,226	2,544,226	-	-
Small cap	193,760	193,760	-	-
International developed	438,066	438,066	-	-
Emerging markets	25,427	25,427	-	-
Fixed income				
Government obligations	9,427,685	9,427,685	-	-
Domestic	5,369,256	5,369,256	-	-
Global high yield taxable	771,400	771,400	-	-
International developed	332,072	332,072	-	-
Investment grade taxable	4,602,926	4,602,926	-	-
Investment grade tax exempt	94,903	94,903	-	-
Real assets fund	397,445	397,445	-	-
Commodities	299,345	299,345	-	-
Total investments	<u>\$ 41,991,750</u>	<u>\$ 41,991,750</u>	<u>\$ -</u>	<u>\$ -</u>

**Note 7. Board Designated Net Assets without Restrictions**

Board designated net assets are as follows as of June 30, 2024:

Year-round emergency response fund	\$ 53,314
Strategic board investments, includes capital reserve	1,362,614
Affordable housing	8,286,618
Emergency reserve	850,000
Community impact capital reserve	595,000
Agency allocations	3,244,304
Endowment fund	710,822
	<u>\$ 15,102,672</u>

**United Way of Northeast Florida, Inc.**  
**Notes to Financial Statements**  
**June 30, 2024**

**Note 8. Net Assets with Donor Restrictions**

Donor restricted net assets consist of the following:

	<u>July 1, 2023</u>	<u>Increase/ Contributions</u>	<u>Decreases/ Uses</u>	<u>June 30, 2024</u>
Contributions	\$ 737,717	\$ 298,467	\$ (449,971)	\$ 586,213
Grants and contracts	384,778	252,474	(637,252)	-
Donor-restricted endowment funds	<u>21,649,947</u>	<u>3,252,249</u>	<u>(1,409,265)</u>	<u>23,492,931</u>
	<u>\$ 22,772,442</u>	<u>\$ 3,803,190</u>	<u>\$ (2,496,488)</u>	<u>\$ 24,079,144</u>

**Note 9. Endowments**

United Way's endowments consist of individual donor-restricted endowment funds established for a variety of purposes and board designated endowments. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

***Interpretation of Relevant Law***

The Board of Directors of United Way has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of the interpretation, United Way classifies as net assets with restrictions (a) the original value of the gifts donated to the donor-restricted endowment, (b) the original value of subsequent gifts to the donor-restricted endowment, and (c) accumulations to the donor-restricted endowment made in accordance with the direction of the applicable donor gift instrument at the time of the accumulation to the fund.

United Way considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of United Way and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of United Way
7. The investment policies of United Way

***Return Objectives and Risk Parameters***

United Way has adopted investment and spending policies for endowment assets that attempt to maximize long-term results with an acceptable level of risk. Endowment assets include those assets of donor-restricted funds that United Way must hold in perpetuity or for a donor-specified period or purpose. Under this policy, as approved by the Board of Directors, the endowment assets are invested to maximize long-term results, consistent with an acceptable level of risk. The goal is to produce a return on the assets to support the programmatic purposes, while also achieving growth of principal in order to maintain real purchasing power. This approach helps assure that gifts to endowment funds keep pace with inflation and always support the designated activity.

***Strategies Employed for Achieving Objectives***

To satisfy its long-term rate-of-return objectives, United Way relies on a total return strategy in which the investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). United Way targets a diversified asset allocation that balances fixed-income and equity-based investments to achieve its long-term return objectives within acceptable risk constraints.

***Spending Policy and How the Investment Objective Relate to Spending Policy***

Consistent with United Way’s objective to ensure long-term results of its endowments, United Way has adopted the following spending policy for donor-restricted endowments:

1. Annual earnings will be re-invested to build the endowed funds.
2. Once the Audit Committee has deemed funds are available for distributions, no more than five percent (5%) of the average portfolio value over the prior three years, using December 31st valuations will be spent annually.
3. Distributions will begin on July 1 of the next fiscal year.

United Way’s objective is to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

The endowment net asset composition, by type of fund, is as follows as of June 30, 2024:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total Endowment Net Assets</u>
Donor-restricted endowment funds	\$ -	\$ 23,492,931	\$ 23,492,931
Board-designated endowment fund	<u>710,822</u>	<u>-</u>	<u>710,822</u>
Total funds	<u>\$ 710,822</u>	<u>\$ 23,492,931</u>	<u>\$ 24,203,753</u>

**United Way of Northeast Florida, Inc.**  
**Notes to Financial Statements**  
**June 30, 2024**

---

The changes in endowment assets is as follows as of June 30, 2024:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total Endowment Net Assets</u>
Assets			
Endowment net assets, June 30, 2023	\$ 600,128	\$ 21,649,947	\$ 22,250,075
Contributions	-	250,000	250,000
Interest and dividend income	18,158	628,614	646,772
Net appreciation (realized and unrealized)	96,652	2,373,635	2,470,287
Amounts appropriated for expenditures	<u>(4,116)</u>	<u>(1,409,265)</u>	<u>(1,413,381)</u>
Total funds at June 30, 2024	<u>\$ 710,822</u>	<u>\$ 23,492,931</u>	<u>\$ 24,203,753</u>

**Note 10. Subsequent Events**

United Way has evaluated the effect subsequent events would have on the financial statements through October 29, 2024, which is the date the financial statements were available to be issued.

***Supplementary Information***

**United Way of Northeast Florida, Inc.**  
**Distributions to Agencies**  
**Year Ended June 30, 2024**

Agency Name	Community Support	Donor Designations	Total
ABILITY HOUSING OF NORTHEAST FLORIDA	\$ 100,000	\$ 727	\$ 100,727
AMERICAN CANCER SOCIETY-FLORIDA DIVISION	-	6,287	6,287
AMERICAN HEART ASSOCIATION OF JACKSONVILLE	-	51,176	51,176
AMERICAN RED CROSS OF NORTHEAST FLORIDA	-	8,873	8,873
ANGELWOOD, INC.	-	21,212	21,212
ANNIERUTH FOUNDATION	6,000	508	6,508
BAKER COUNTY COUNCIL ON AGING	50,000	2,971	52,971
BAPTIST HEALTH FOUNDATION OF JACKSONVILLE	-	21,874	21,874
BARNABAS CENTER, INC.	90,000	984	90,984
BEAM	50,000	3,747	53,747
BIG BROTHERS BIG SISTERS OF NORTHEAST FLORIDA	200,000	5,788	205,788
BOY SCOUTS OF AMERICA-NORTH FLORIDA COUNCIL	-	10,594	10,594
BOYS & GIRLS CLUB OF NORTHEAST FLORIDA	575,000	7,710	582,710
BOYS & GIRLS CLUBS OF THE COASTAL PLAIN INC	-	5,000	5,000
BUILDING HOPE COMMUNITY LIFE CENTER INC	-	5,000	5,000
CARES JUSTICE INSTITUTE INC.	5,000	-	5,000
CATHEDRAL ARTS PROJECT, INC.	20,000	10,300	30,300
CATHOLIC CHARITIES BUREAU OF JACKSONVILLE	-	46,799	46,799
CHILD GUIDANCE CENTER, INC.	1,656,191	390	1,656,581
CHILDREN'S HOME SOCIETY OF FLORIDA	1,059,417	2,199	1,061,616
CITY RESCUE MISSION	-	11,665	11,665
CITY YEAR, INC (JACKSONVILLE)	150,000	842	150,842
CLARA WHITE MISSION	90,000	2,827	92,827
COASTAL PREGNANCY CENTER	-	5,000	5,000
COMMUNITIES IN SCHOOLS OF JACKSONVILLE	114,000	1,055	115,055
COMMUNITY HOSPICE OF NORTHEAST FLORIDA FOUNDATION FOR CARING, INC.	10,000	10,673	20,673
COMMUNITY REHABILITATION CENTER	-	8,780	8,780
CONGREGATION AHAVATH CHESED	-	7,250	7,250
CROSS CREEK PRESBYTERIAN CHURCH	-	7,500	7,500
CUMMER MUSEUM OF ART & GARDENS	-	10,079	10,079
DANIEL MEMORIAL INC.	1,508,218	9,139	1,517,357
DELORES BARR WEAVER POLICY CENTER	8,000	3,944	11,944
DEPAUL SCHOOL OF NORTHEAST FLORIDA	-	5,053	5,053
DOWNTOWN ECUMENICAL SERVICES COUNCIL	175,000	758	175,758
DUVAL COUNTY PUBLIC SCHOOLS	72,132	-	72,132
DUVAL COUNTY PUBLIC SCHOOLS ATTN: KATRINA TAYLOR: STUDENT DISCIPLINE & SUPPORT SERV	26,000	-	26,000
EARLY LEARNING COALITION OF DUVAL COUNTY	591,419	27	591,446
EMPOWERMENT ACADEMY INC	10,000	-	10,000
EPISCOPAL CHILDREN'S SERVICES	184,730	9,215	193,945
EVANGEL TEMPLE AOG CHURCH	-	6,672	6,672
EXCHANGE CLUB FAMILY CENTER	-	11,742	11,742
FAMILY FOUNDATIONS	828,613	108	828,721
FAMILY SUPPORT SERVICES OF NORTH FLORIDA, INC.	200,000	546	200,546
FEEDING NORTHEAST FLORIDA	5,000	16,516	21,516
FIRST COAST ESPORTS ALLIANCE INC	6,500	-	6,500
FIRST COAST NO MORE HOMELESS PETS	-	21,078	21,078
FLORIDA SHERIFFS YOUTH RANCHES	15,000	-	15,000
FLORIDA THEATRE PERFORMING ARTS CENTER, INC	-	6,814	6,814
GAMEFACE 4:13 TRAINING ACADEMY	5,000	-	5,000
GENERATION USA	68,750	-	68,750
GIRL SCOUTS OF GATEWAY COUNCIL	50,000	2,840	52,840

**United Way of Northeast Florida, Inc.**  
**Distributions to Agencies**  
**Year Ended June 30, 2024**

**(Continued)**

Agency Name	Community Support	Donor Designations	Total
GIRLS INCORPORATED OF JACKSONVILLE	85,000	1,013	86,013
GROUNDWORK JACKSONVILLE INC.	300,000	744	300,744
HABITAT FOR HUMANITY OF JACKSONVILLE	-	46,245	46,245
HASKELL - UNITED WAY OF GREATER MILWAUKEE	-	32,816	32,816
HEART OF ARKANSAS UNITED WAY	-	5,665	5,665
HEART OF FLORIDA UNITED WAY	-	32,850	32,850
HUBBARD HOUSE, INC.	50,000	9,551	59,551
I AM THE PRIZE	5,000	-	5,000
I.M. SULZBACHER CENTER FOR THE HOMELESS, INC.	249,000	17,634	266,634
JACKSONVILLE AREA LEGAL AID	100,000	1,876	101,876
JACKSONVILLE ARTS AND MUSIC SCHOOL	8,500	962	9,462
JACKSONVILLE GULLAH GEECHEE NATION COMMUNITY DEVELOPMENT GROUP	7,000	-	7,000
JACKSONVILLE HUMANE SOCIETY	-	7,237	7,237
JACKSONVILLE PUBLIC EDUCATION FUND	39,985	85,925	125,910
JACKSONVILLE SCHOOL FOR AUTISM	-	9,218	9,218
JACKSONVILLE SHARKS	-	5,750	5,750
JACKSONVILLE SPEECH & HEARING CENTER	-	8,223	8,223
JACKSONVILLE SYMPHONY ASSOCIATION	-	10,298	10,298
JACKSONVILLE UNIVERSITY	-	10,000	10,000
JACKSONVILLE URBAN LEAGUE	6,000	1,860	7,860
JASMYN	100,000	21,036	121,036
JAX GENTS INC.	5,000	-	5,000
JEWISH COMMUNITY ALLIANCE	-	67,391	67,391
JEWISH FAMILY & COMMUNITY SERVICES	3,146,558	13,840	3,160,398
JEWISH FEDERATION OF JACKSONVILLE	-	115,421	115,421
JUNIOR ACHIEVEMENT OF NORTH FLORIDA	-	17,005	17,005
JUST FOOD NETWORK, INC	5,000	-	5,000
KRUMPIN 4 SUCCESS	7,000	-	7,000
LEARN TO READ-LITERACY ALLIANCE OF NEFL	89,000	327	89,327
LEUKEMIA & LYMPHOMA SOCIETY - MID-ATLANTIC REGION (2022 LTN MOCO TEAM THIRTY THREES	-	8,250	8,250
LEVEL THE PLAYING FIELD LEADERSHIP ACADEMY	7,500	-	7,500
LIFT JAX, INC	350,000	-	350,000
LISC LOCAL INITIATIVE SUPPORT	443,500	-	443,500
LUTHERAN SOCIAL SRVCS OF NORTHEAST FLORIDA	75,000	5,280	80,280
LYCOMING COUNTY UNITED WAY	-	11,208	11,208
MALIVAI WASHINGTON YOUTH FOUNDATION	120,000	11,612	131,612
MAYO CLINIC	-	15,134	15,134
MELANIN MARKET	5,192	-	5,192
MEMORIAL MEDICAL CENTER FOUNDATION	-	8,611	8,611
MILE HIGH UNITED WAY	-	27,492	27,492
MOCA JACKSONVILLE	-	26,594	26,594
MOORE MYERS CHILDREN'S FUND	6,000	-	6,000
MYVILLAGE PROJECT, INC	7,000	-	7,000
NASSAU COUNTY COUNCIL ON AGING	75,000	1,955	76,955
NATIONAL COAST GUARD MUSEUM ASSOCIATION INC	-	10,000	10,000
NEW HEIGHTS OF NORTHEAST FLORIDA	120,000	504	120,504
NEW HOPE EDUCATION AND ADDICTION SERVICES, INC.	5,000	-	5,000
NEW TOWN OASIS MARKETPLACE, INC	5,000	-	5,000
NORTHEAST FLORIDA AREA AGENCY ON AGING	100,000	1,293	101,293
NORTHSIDE COMMUNITY INVOLVEMENT	50,000	760	50,760
OPERATION NEW HOPE	350,000	3,093	353,093



**United Way of Northeast Florida, Inc.**  
**Distributions to Agencies**  
**Year Ended June 30, 2024**

**(Continued)**

Agency Name	Community Support	Donor Designations	Total
OPERATION SAVE OUR SONS	5,000	-	5,000
PACE CENTER FOR GIRLS	100,000	19,387	119,387
PEARLS OF PERFECTION, INC	5,000	-	5,000
PINE CASTLE	-	8,903	8,903
PLANNED TO A.T., INC.	5,000	-	5,000
POSSABILITIESPLUS	-	5,500	5,500
READ USA, INC.	250,000	-	250,000
REGIONAL FOOD BANK OF NORTHEAST FLORIDA, INC.	350,000	-	350,000
RETHREADED	-	7,700	7,700
RIVER GARDEN HEBREW HOME	-	22,811	22,811
RONALD MCDONALD HOUSE OF JACKSONVILLE	-	6,410	6,410
SAINT JAMES AME CHURCH	5,000	-	5,000
SALVATION ARMY NORTHEAST FLORIDA AREA COMMAND	50,000	45,034	95,034
SANCTUARY OF NORTHEAST FLORIDA, INC.	50,000	-	50,000
SEAMARK RANCH	40,000	14,096	54,096
ST. JAMES INN	-	9,750	9,750
ST. VINCENTS FOUNDATION	25,000	23	25,023
TEACH FOR AMERICA, INC.	-	12,165	12,165
THE CARPENTER'S SHOP CENTER, INC	48,000	1,378	49,378
THE COMMUNITY FOUNDATION OF NORTHEAST FLORIDA	-	10,885	10,885
THE DOUGLAS ANDERSON SCHOOL OF THE ARTS FOUNDATION	-	6,123	6,123
THE MOXIE GROUP, INC	5,000	-	5,000
THE SOYINI CIRCLES GIRLS CORP.	6,500	-	6,500
THRIVE SCHOLARS - JACKSONVILLE	-	10,000	10,000
TIMUCUAN PARKS FOUNDATION	5,000	-	5,000
UNITED WAY OF SAN ANTONIO & BEXAR COUNTY	-	6,820	6,820
UNITED WAY OF ANDERSON COUNTY, INC.	-	5,271	5,271
UNITED WAY OF BROWARD COUNTY	-	14,310	14,310
UNITED WAY OF CENTRAL MARYLAND	-	5,250	5,250
UNITED WAY OF CENTRAL MASSACHUSETTS	-	8,708	8,708
UNITED WAY OF COASTAL AND WESTERN CONNECTICUT	-	40,667	40,667
UNITED WAY OF DANE COUNTY	-	5,842	5,842
UNITED WAY OF FORSYTH NORTH CAROLINA	-	5,259	5,259
UNITED WAY OF GREATER ATLANTA	-	37,920	37,920
UNITED WAY OF GREATER CINCINNATI	-	59,506	59,506
UNITED WAY OF GREATER HOUSTON	-	27,547	27,547
UNITED WAY OF GREATER LOS ANGELES	-	32,958	32,958
UNITED WAY OF GREATER NASHVILLE	-	8,760	8,760
UNITED WAY OF GREATER PHILADELPHIA AND SOUTHERN NJ	-	6,639	6,639
UNITED WAY OF INDIAN RIVER	-	12,552	12,552
UNITED WAY OF KING COUNTY-WA	-	5,584	5,584
UNITED WAY OF MADISON COUNTY-AL	-	50,301	50,301
UNITED WAY OF METRO CHICAGO	-	39,963	39,963
UNITED WAY OF METRO TARRANT COUNTY	-	20,579	20,579
UNITED WAY OF METROPOLITAN DALLAS	-	24,902	24,902
UNITED WAY OF MIAMI-DADE	-	27,223	27,223
UNITED WAY OF NORTH CENTRAL FLORIDA	-	8,862	8,862
UNITED WAY OF PALM BEACH COUNTY	-	20,876	20,876
UNITED WAY OF SAN DIEGO COUNTY	-	29,045	29,045
UNITED WAY OF SOUTH GEORGIA	-	5,111	5,111
UNITED WAY OF ST. JOHNS COUNTY 2	-	30,564	30,564
UNITED WAY OF THE BAY AREA	-	34,117	34,117

**United Way of Northeast Florida, Inc.**  
**Distributions to Agencies**  
**Year Ended June 30, 2024**

**(Continued)**

Agency Name	Community Support	Donor Designations	Total
UNITED WAY OF THE BIG BEND	-	10,223	10,223
UNITED WAY OF THE CAPITAL REGION-PA	-	27,344	27,344
UNITED WAY OF THE GREATER TRIANGLE	-	23,853	23,853
UNITED WAY OF THE NATIONAL CAPITAL AREA	-	61,761	61,761
UNITED WAY OF THE VIRGINIA PENINSULA	-	6,042	6,042
UNITED WAY OF VOLUSIA-FLAGLER COUNTIES	-	13,445	13,445
UNITED WAY OF WEST FLORIDA	-	10,834	10,834
UNITED WAY SUNCOAST	-	49,562	49,562
URBAN GEOPONICS	7,000	-	7,000
US AND OUR CHILDREN, INC. DBA KASH KIDS	7,000	-	7,000
VISION IS PRICELESS COUNCIL, INC.	25,000	4,100	29,100
VOLUNTEERS IN MEDICINE JACKSONVILLE, INC.	25,000	2,054	27,054
WALK-OFF CHARITIES OF JAX, INC	6,000	-	6,000
WAYMAN COMMUNITY DEVELOPMENT CORPORATION	5,000	1,205	6,205
WEST JAX OUTREACH INC DBA COMMUNITY HEALTH OUTREACH	10,000	1,479	11,479
YEAR UP, INC.	75,000	52	75,052
YMCA OF FLORIDA'S FIRST COAST	50,000	90,854	140,854
ALL OTHER AGENCY DESIGNATIONS	107,207	539,843	647,050
	\$ 15,118,912	\$ 2,624,887	\$ 17,743,799

**United Way of Northeast Florida, Inc.**  
**Schedule of Source and Expenditure of City Grant Funds**  
**Per Ordinance Code Chapter 118.205 (e)**  
**For Fiscal Year 2024**

<b>City of Jacksonville</b>			
<b>Receipt of City Funds</b>	<b>City of Jax Contract Year 2023 - 2024 Grant #6</b>	<b>City of Jax Contract Year 2023 - 2024 Grant #5</b>	<b>City of Jax Contract Year 2022 - 2023 Grant #4</b>
Amount of award (per City budget ordinance), unaudited	\$ 1,000,000	\$ 150,000	\$ 150,000
Actual amount received from City July 1, 2022 - June 30, 2023	-	-	(112,083)
Actual amount received from City July 1, 2023 - June 30, 2024	(500,000)	(102,120)	(35,748)
Amount remaining to be distributed - unaudited	<u>\$ 500,000</u>	<u>\$ 47,880</u>	<u>\$ 2,169</u>

<b>City of Jacksonville 211 Appropriations Funding FY 2022 - 2023 - \$150,000</b>					
Item	Budgeted (Unaudited)	Actual 10/1/2022- 6/30/2023	7/1/2023- 9/30/2023	Total Actual	(Unaudited)
Salaries and wages	\$ 130,000	\$ 92,083	\$ 35,748	\$ 127,831	\$ 2,169
Service PT DB and CRM	10,000	10,000	-	10,000	-
Telephone and communications	10,000	10,000	-	10,000	-
Total	<u>\$ 150,000</u>	<u>\$ 112,083</u>	<u>\$ 35,748</u>	<u>\$ 147,831</u>	<u>\$ 2,169</u>

<b>City of Jacksonville 211 Appropriations Funding FY 2023 - 2024 - \$150,000</b>					
Item	Budgeted (Unaudited)	Actual 10/1/2023- 6/30/2024	7/1/2024- 9/30/2024	Total Actual	(Unaudited)
Salaries and wages	\$ 125,000	\$ 110,215	\$ 14,785	\$ 125,000	\$ -
Service PT DB and CRM	10,000	10,000	-	10,000	-
Telephone and communications	15,000	15,000	-	15,000	-
Total	<u>\$ 150,000</u>	<u>\$ 135,215</u>	<u>\$ 14,785</u>	<u>\$ 150,000</u>	<u>\$ -</u>

<b>City of Jacksonville Eviction Diversion Funding FY 2023 - 2024 - \$1,000,000</b>					
Item	Budgeted (Unaudited)	Actual 10/1/2023- 6/30/2024	7/1/2024- 9/30/2024	Total Actual	(Unaudited)
Telephone	\$ 50,000	\$ -	\$ 35,221	\$ 35,221	\$ 14,779
Client rent	850,000	338,836	269,714	608,550	241,450
Client utilities	100,000	16,483	23,281	39,764	60,236
Total	<u>\$ 1,000,000</u>	<u>\$ 355,319</u>	<u>\$ 328,216</u>	<u>\$ 683,535</u>	<u>\$ 316,465</u>

**United Way of Northeast Florida, Inc.**  
**Audit Schedule of State Earnings**  
**Fiscal Year 2024**

---

1	Total expenditures	\$ 25,203,624
2	Less Other State and Federal funds	\$ 1,294,816
3	Less Non-match SAMH funds	\$ -
4	Less Unallowable costs (per 65E-14, F.A.C.)	\$ -
5	Net allowable expenditures (Sum of lines 1, 2, 3, and 4)	\$ 23,908,808
6	Maximum available earnings (Line 5 times 75%)	\$ 17,931,606
7	Amount of State funds requiring match	\$ 528,709
8	Excess match (if negative, money due to Department) (Subtract line 7 from line 6)	\$ 17,402,897

United Way of Northeast Florida, Inc.  
 Audit Schedule, Actual Expenses and Revenues Schedule  
 Audit Period: July 1, 2023 - June 30, 2024

STATE-FUNDED												Total for State SAMH-Funded Covered Services or Projects (B+C) D	Total for Non-State Funded Covered Services or Projects E	Total for All Covered Services or Projects (D+E) F	Non-SAMH Covered Services or Projects G	Total Funding (F+G) H
FUNDING SOURCES & REVENUES A	Mental Health					Substance Abuse	Substance Abuse Total C	Total for State SAMH-Funded Covered Services or Projects (B+C) D	Total for Non-State Funded Covered Services or Projects E	Total for All Covered Services or Projects (D+E) F	Non-SAMH Covered Services or Projects G					
	Crisis Support/ Emergency 04	Information and Referral 30	Network Eval. & Dvlpmt. B1	Cost Reimbursement B3	Mental Health Total B											
<b>IA. STATE SAMH FUNDING</b>																
<b>Current Year Funding</b>																
Expenditure Report OCA#	Provider Subcontract#	Funding Source: F-Federal S-State F/S-Federal and State														
MH211	ME075	S		\$ 112,859.26		\$ 137,140.74	\$ 250,000.00	\$ -	\$ 250,000.00		\$ 250,000.00		\$ 250,000.00			
MH981	ME075	F	\$ 264,119.00		\$ 96,066.47		\$ 360,185.47	\$ -	\$ 360,185.47		\$ 360,185.47		\$ 360,185.47			
MH988	ME075	F	\$ 351,114.30		\$ 81,981.68	\$ 122,344.47	\$ 555,440.45	\$ -	\$ 555,440.45		\$ 555,440.45		\$ 555,440.45			
MH98G	ME075	F	\$ 183,054.70			\$ 23,639.30	\$ 206,694.00	\$ -	\$ 206,694.00		\$ 206,694.00		\$ 206,694.00			
MHCBS	ME075	F			\$ 130,000.00	\$ 41,545.07	\$ 171,545.07	\$ -	\$ 171,545.07		\$ 171,545.07		\$ 171,545.07			
							\$ -	\$ -	\$ -		\$ -		\$ -			
<b>Total Current Year Funding</b>			\$ 798,288.00	\$ 112,859.26	\$ 308,048.15	\$ 324,669.58	\$ 1,543,864.99	\$ -	\$ 1,543,864.99		\$ 1,543,864.99		\$ 1,543,864.99			
<b>Carry Forward Funding</b>																
Expenditure Report OCA#	Provider Subcontract#	Funding Source: F-Federal S-State F/S-Federal and State														
MH211	ME075	S		\$ 299.56	\$ 11,189.19	\$ 2,821.45	\$ 14,310.20	\$ -	\$ 14,310.20		\$ 14,310.20		\$ 14,310.20			
							\$ -	\$ -	\$ -		\$ -		\$ -			
							\$ -	\$ -	\$ -		\$ -		\$ -			
<b>Total Carry Forward Funding</b>			\$ -	\$ 299.56	\$ 11,189.19	\$ 2,821.45	\$ 14,310.20	\$ -	\$ 14,310.20		\$ 14,310.20		\$ 14,310.20			
<b>TOTAL STATE SAMH FUNDING =</b>			\$ 798,288.00	\$ 113,158.82	\$ 319,237.34	\$ 327,491.03	\$ 1,558,175.19	\$ -	\$ 1,558,175.19		\$ 1,558,175.19		\$ 1,558,175.19			
<b>IB. OTHER GOVERNMENT FUNDING</b>																
(1) Other State Agency Funding						\$ 2,205,077.40	\$ 2,205,077.40	\$ -	\$ 2,205,077.40		\$ 2,205,077.40	\$ 953,840.46	\$ 3,158,917.86			
(2) Medicaid						\$ -	\$ -	\$ -	\$ -		\$ -		\$ -			
(3) Local Government						\$ 3,349,202.62	\$ 3,349,202.62	\$ -	\$ 3,349,202.62		\$ 3,349,202.62	\$ 1,461,576.51	\$ 4,810,779.13			
(4) Federal Grants and Contracts						\$ -	\$ -	\$ -	\$ -		\$ -	\$ 340,975.58	\$ 340,975.58			
(5) In-kind from local govt. only						\$ -	\$ -	\$ -	\$ -		\$ -		\$ -			
<b>TOTAL OTHER GOVERNMENT FUNDING =</b>			\$ -	\$ -	\$ -	\$ 5,554,280.02	\$ 5,554,280.02	\$ -	\$ 5,554,280.02	\$ -	\$ 5,554,280.02	\$ 2,756,392.55	\$ 8,310,672.57			
<b>IC. ALL OTHER REVENUES</b>																
(1) 1st & 2nd Party Payments						\$ -	\$ -	\$ -	\$ -		\$ -		\$ -			
(2) 3rd Party Payments (except Medicare)						\$ -	\$ -	\$ -	\$ -		\$ -		\$ -			
(3) Medicare						\$ -	\$ -	\$ -	\$ -		\$ -		\$ -			
(4) Contributions and Donations						\$ -	\$ -	\$ -	\$ -		\$ -	\$ 9,114,667.13	\$ 9,114,667.13			
(5) Other						\$ -	\$ -	\$ -	\$ -		\$ -	\$ 6,212,066.08	\$ 6,212,066.08			
(6) In-kind						\$ -	\$ -	\$ -	\$ -		\$ -		\$ -			
<b>TOTAL ALL OTHER REVENUES =</b>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,326,733.21	\$ 15,326,733.21			
<b>TOTAL FUNDING =</b>			\$ 798,288.00	\$ 113,158.82	\$ 319,237.34	\$ 5,881,771.05	\$ 7,112,455.21	\$ -	\$ 7,112,455.21	\$ -	\$ 7,112,455.21	\$ 18,083,125.76	\$ 25,195,580.97			

United Way had prepaid expense of \$27,952.60 at June 30, 2024. The revenue was not received until the next fiscal year. This resulted in a timing difference from the Department of Children and Families causing the supplemental schedule of actual expenses and revenue (CF MH-1037) to show a variance between the financial statement revenue and the CF MH-1037 revenue.

SAMH COVERED SERVICES														
EXPENSE CATEGORIES A	Mental Health					Substance Abuse Total C	Total for State SAMH-Funded Covered Services (B+C) D	Total for Non-State Funded Covered Services E	Total for All Covered Services (D+E) F	Non-SAMH Covered Services G	Other Support Costs (optional) H	Administrati on I	*except IIC & IID	
	Crisis Support/ Emergency 04	Information and Referral 30	Network Eval. & Dvipmt. B1	Cost Reimbursement B3	Mental Health Total B								Total Expenses (F+G+H+I*) J	
<b>IIA. PERSONNEL EXPENSES</b>														
(1) Salaries	\$ 451,145.13	\$ 260,560.01		\$ 214,783.72	\$ 926,488.86	\$ -	\$ 926,488.86		\$ 926,488.86	\$ 3,398,108.69				\$ 4,324,597.55
(2) Fringe Benefits	\$ 23,409.83	\$ 22,150.90		\$ 23,068.23	\$ 68,628.96	\$ -	\$ 68,628.96		\$ 68,628.96	\$ 1,118,382.94				\$ 1,187,011.90
<b>TOTAL PERSONNEL EXPENSES =</b>	<b>\$ 474,554.96</b>	<b>\$ 282,710.91</b>	<b>\$ -</b>	<b>\$ 237,851.95</b>	<b>\$ 995,117.82</b>	<b>\$ -</b>	<b>\$ 995,117.82</b>	<b>\$ -</b>	<b>\$ 995,117.82</b>	<b>\$ 4,516,491.63</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 5,511,609.45</b>
<b>IIIB. OTHER EXPENSES</b>														
(1) Building Occupancy	\$ 19,571.42	\$ 32,619.03			\$ 52,190.45	\$ -	\$ 52,190.45		\$ 52,190.45	\$ 184,690.10				\$ 236,880.55
(2) Professional Services	\$ 75,992.50	\$ 5,894.01	\$ 12,600.00	\$ 26,794.16	\$ 121,280.67	\$ -	\$ 121,280.67		\$ 121,280.67	\$ 866,746.77				\$ 988,027.44
(3) Travel	\$ 2,623.39			\$ 831.87	\$ 3,455.26	\$ -	\$ 3,455.26		\$ 3,455.26	\$ 67,395.79				\$ 70,851.05
(4) Equipment					\$ -	\$ -	\$ -		\$ -					\$ -
(5) Food Services					\$ -	\$ -	\$ -		\$ -					\$ -
(6) Medical and Pharmacy					\$ -	\$ -	\$ -		\$ -					\$ -
(7) Subcontracted Services	\$ 60,809.90	\$ 24,266.89		\$ 5,224,437.96	\$ 5,309,514.75	\$ -	\$ 5,309,514.75		\$ 5,309,514.75	\$ 10,332,478.48				\$15,641,993.23
(8) Insurance	\$ 7,822.72	\$ 10,800.30			\$ 18,623.02	\$ -	\$ 18,623.02		\$ 18,623.02	\$ 40,873.14				\$ 59,496.16
(9) Interest Paid					\$ -	\$ -	\$ -		\$ -					\$ -
(10) Operating Supplies & Expenses	\$ 5,831.59	\$ 25,356.49	\$ 306,637.34		\$ 337,825.42	\$ -	\$ 337,825.42		\$ 337,825.42	\$ 2,043,199.33				\$ 2,381,024.75
(11) Other-Bad Debt					\$ -	\$ -	\$ -		\$ -					\$ -
(12) Donated Items					\$ -	\$ -	\$ -		\$ -					\$ -
<b>TOTAL OTHER EXPENSES =</b>	<b>\$ 172,651.52</b>	<b>\$ 98,936.72</b>	<b>\$ 319,237.34</b>	<b>\$ 5,252,063.99</b>	<b>\$ 5,842,889.57</b>	<b>\$ -</b>	<b>\$ 5,842,889.57</b>	<b>\$ -</b>	<b>\$ 5,842,889.57</b>	<b>\$ 13,535,383.61</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$19,378,273.18</b>
<b>TOT. PERSONNEL &amp; OTH. EXP. =</b>	<b>\$ 647,206.48</b>	<b>\$ 381,647.63</b>	<b>\$ 319,237.34</b>	<b>\$ 5,489,915.94</b>	<b>\$ 6,838,007.39</b>	<b>\$ -</b>	<b>\$ 6,838,007.39</b>	<b>\$ -</b>	<b>\$ 6,838,007.39</b>	<b>\$ 18,051,875.24</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$24,889,882.63</b>
<b>IIIC. DISTRIBUTED INDIRECT COSTS</b>														
(a) Other Support Costs (Optional)		\$ 104,300.24			\$ 104,300.24	\$ -	\$ 104,300.24		\$ 104,300.24					\$ 104,300.24
(b) Administration	\$ 209,441.14				\$ 209,441.14	\$ -	\$ 209,441.14		\$ 209,441.14					\$ 209,441.14
<b>TOT. DISTR'D INDIRECT COSTS =</b>	<b>\$ 209,441.14</b>	<b>\$ 104,300.24</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 313,741.38</b>	<b>\$ -</b>	<b>\$ 313,741.38</b>	<b>\$ -</b>	<b>\$ 313,741.38</b>	<b>\$ -</b>	<b>XXXXXXXXXX</b>	<b>XXXXXXXXXX</b>	<b>XXXXXXXXXX</b>	<b>\$ -</b>
<b>TOTAL ACTUAL OPER. EXPENSES =</b>	<b>\$ 856,647.62</b>	<b>\$ 485,947.87</b>	<b>\$ 319,237.34</b>	<b>\$ 5,489,915.94</b>	<b>\$ 7,151,748.77</b>	<b>\$ -</b>	<b>\$ 7,151,748.77</b>	<b>\$ -</b>	<b>\$ 7,151,748.77</b>	<b>\$ 18,051,875.24</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$25,203,624.01</b>
<b>IIID. UNALLOWABLE COSTS</b>														
					\$ -	\$ -	\$ -		\$ -		<b>XXXXXXXXXX</b>	<b>XXXXXXXXXX</b>	<b>XXXXXXXXXX</b>	<b>\$ -</b>
<b>TOT. ALLOWABLE OPER. EXP. =</b>	<b>\$ 856,647.62</b>	<b>\$ 485,947.87</b>	<b>\$ 319,237.34</b>	<b>\$ 5,489,915.94</b>	<b>\$ 7,151,748.77</b>	<b>\$ -</b>	<b>\$ 7,151,748.77</b>	<b>\$ -</b>	<b>\$ 7,151,748.77</b>	<b>\$ 18,051,875.24</b>	<b>XXXXXXXXXX</b>	<b>XXXXXXXXXX</b>	<b>XXXXXXXXXX</b>	<b>\$25,203,624.01</b>
<b>IIIE. CAPITAL EXPENDITURES</b>														
					\$ -	\$ -	\$ -		\$ -					\$ -
<b>III. UNEARNED FUNDS, FUNDING ALLOCATIONS, AND EXCESS FUNDS</b>														
<b>IIIA. Unearned Funds</b>	<b>\$ (58,359.62)</b>	<b>\$ (372,789.05)</b>	<b>\$ -</b>	<b>\$ (5,162,424.91)</b>	<b>\$ (5,593,573.58)</b>	<b>\$ -</b>	<b>\$ (5,593,573.58)</b>	<b>\$ -</b>	<b>\$ (5,593,573.58)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

***Reports Required by Government  
Audit Standards and the  
Uniform Guidance***

**United Way of Northeast Florida, Inc.**  
**Schedule of Expenditures of Federal Awards**  
**Year Ended June 30, 2024**

Federal Grants / Pass - Through Grantor Program Title	Federal ALN Number	Pass-Through Grantor Number	Award Amount	Federal Awards Expenditures
<b>Federal Awards</b>				
U.S. Department of Health and Human Services				
Passed through Lutheran Services Florida Health Systems, LLC				
Block Grants For Community Mental Health Service	93.958	ME075	\$ 726,986	\$ 726,986
SA&MH Services - Projects of Regional & National Significance	93.243	ME075	566,879	<u>566,879</u>
Total U.S. Department of Health and Human Services				<u>1,293,865</u>
U.S. Department of Treasury				
Volunteer Income Tax Assistance (VITA) Matching Grant Program	21.009		336,965	<u>312,540</u>
Corporation for National and Community Service				
Martin Luther King Day	94.014		115,950	<u>112,815</u>
				<u>\$ 1,719,220</u>



**Note 1. Basis of Presentation**

The accompanying Schedule of Expenditures of Federal Awards (the "Schedule") includes the federal award activity of United Way of Northeast Florida, Inc. (a not-for-profit organization) ("United Way") under programs of the federal government for the year ended June 30, 2024. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations (CRF) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Because the Schedule presents only a selected portion of the operations of United Way, it is not intended to and does not present the financial position, changes in net assets or cash flows of United Way. Therefore, some amounts presented in the Schedule may differ from amounts presented in the financial statements.

**Note 2. Summary of Significant Accounting Policies**

Expenditures reported on the schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

**Note 3. Indirect Cost Rate**

United Way has elected not to use the 10% de minimus cost rate allowed under Uniform Guidance.

**United Way of Northeast Florida, Inc.  
 Schedule of Findings and Questioned Costs  
 Federal Programs  
 Year Ended June 30, 2024**

---

**Section I - Summary of Independent Auditor's Results**

**Financial Statements**

Type of auditor's report issued: Unmodified

Internal control over financial reporting:  
 Material weakness(es) identified? Yes \_\_\_ / No  \_\_\_

Significant deficiency(ies) identified that are not  
 considered to be material weaknesses Yes  \_\_\_ / No \_\_\_

Noncompliance material to financial statements noted? Yes \_\_\_ / No  \_\_\_

**Federal Awards**

Internal control over the major program:  
 Internal control over the major program:  
 Material weakness(es) identified? Yes \_\_\_ / No  \_\_\_

Significant deficiency(ies) that are not considered to be  
 material weaknesses? Yes \_\_\_ / No  \_\_\_

Type of auditors' report issued on compliance for the  
 major programs: Unmodified

Any audit findings disclosed that are required to be  
 reported in accordance with 2 CFR section 200.516(a)? Yes \_\_\_ / No  \_\_\_

Identification of federal major programs:

CFDA Number	Name of Federal Program or Cluster
93.958	Block Grant For Community Mental Health Services
93.243	SA&MH Services Projects of Regional and National Significance

Dollar threshold used to distinguish between type A  
 and type B programs: \$750,000

Auditee qualified as low-risk auditee? Yes \_\_\_ / No  \_\_\_

**United Way of Northeast Florida, Inc.  
Schedule of Findings and Questioned Costs  
Federal Programs and State Projects  
Year Ended June 30, 2024**

**(Continued)**

---

**Section II - Financial Statement Findings**

**Finding 2024 - 01: Over Accrual of Designations Payable**

Criteria: Monthly accrual entries for pledges and donor designated amounts are made and subsequently reversed out when collected and paid out by United Way. When pledges that have donor designations are determined to be uncollectible, United Way writes-off the pledge, the designated portion, and records bad debt expense.

Condition: Over the years, while writing off past pledges as uncollectible, management did not write off the designated portion of the pledge.

Cause: Lack of appropriate monitoring of designated pledges balance.

Effect: Management has overstated bad debt expense and liabilities and also understated net assets.

Recommendation: We recommend that management implement controls that prevent, detect, or correct errors related to the improper write off of pledges that are designated.

Views of responsible officials and planned corrective actions: Management agrees with this finding based on the above criterion. Please refer to the Corrective Action Plan.

**Section III - Federal Award Findings and Questioned Costs**

There were no federal award findings or questioned costs reported during the June 30, 2024 audit.

## **Independent Auditor's Report on Internal Control Over Financial Reporting and on Independent Auditor's Report on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards***

Board of Directors  
United Way of Northeast Florida, Inc.  
Jacksonville, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to the financial audits contained in the Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of United Way of Northeast Florida, Inc. (a nonprofit organization) ("United Way") which comprise the statement of activities, functional expenses, and cash flows for the year then ended June 30, 2024, and the related notes to the financial statements and have issued our report thereon dated October 29, 2024.

### ***Report on Internal Control over Financial Reporting***

In planning and performing our audit of the financial statements, we considered United Way's internal control over financial reporting (internal control) as a basis for designing auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of United Way's internal control. Accordingly, we do not express an opinion on the effectiveness of United Way's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency, or a combination of deficiencies, in internal control that is less severe than material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies, and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. We identified a certain deficiency in internal control, described in the accompanying Schedule of Findings and Questioned Costs as item 2024-01 that we consider to be a significant deficiency.

### ***Report on Compliance and Other Matters***

As part of obtaining reasonable assurance about whether United Way's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statement amounts. However, providing an opinion on compliance with those provisions were not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### ***Management's Response to Findings***

Government Auditing Standards requires the auditor to perform limited procedures on United Way's response to the findings identified in our audit and described in the accompanying schedule of findings and questioned costs. United Way's response was not subjected to the other auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on the response.

### ***Purpose of the Report***

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering United Way's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

***Forvis Mazars, LLP***

**Jacksonville, Florida  
October 29, 2024**

## **Independent Auditor's Report on Compliance for Each Major Federal Program and on Independent Auditor's Report on Internal Control Over Compliance**

Board of Directors  
United Way of Northeast Florida, Inc.  
Jacksonville, Florida

### **Report on Compliance for Each Major Federal Program**

#### ***Opinion on Each Major Federal Program***

We have audited United Way of Northeast Florida, Inc. (a not-for-profit organization) ("United Way") compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on United Way's major federal program for the year ended June 30, 2024. United Way's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, United Way complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on its major federal programs for the year ended June 30, 2024.

#### ***Basis for Opinion on Each Major Federal Program***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America ("GAAS"); the standards applicable to financial audits contained in Governmental Auditing Standards issued by the Comptroller General of the United States ("Government Auditing Standards"); and the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards ("Uniform Guidance"). Our responsibilities under those standards and the Uniform Guidance are further described in the "Auditor's Responsibilities for the Audit of Compliance" section of our report.

We are required to be independent of United Way and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of United Way's compliance with the compliance requirements referred to above.

#### ***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to United Way's federal programs.

### ***Auditor's Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on United Way's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, Government Auditing Standards, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about United Way's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding United Way's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of United Way's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of United Way's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### ***Report on Internal Control Over Compliance***

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the "Auditor's Responsibilities for the Audit of Compliance" section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

**Forvis Mazars, LLP**

**Jacksonville, Florida  
October 29, 2024**





## Current Year Findings

### ***Finding 2024-01 – Over Accrual of Designations Payable***

*Criteria:* Monthly accrual entries for pledges and donor designated amounts are made and subsequently reversed out when collected and paid out by United Way. When pledges that have donor designations are determined to be uncollectible, United Way writes-off the pledge, the designated portion, and records bad debt expense.

*Condition:* Over the years, while writing off past pledges as uncollectible, management did not write off the designated portion of the pledge.

*Cause:* Lack of appropriate monitoring of designated pledges balance.

*Effect:* Management has overstated bad debt expense and liabilities and also understated net assets.

*Recommendation:* We recommend that management implement controls that prevent, detect, or correct errors related to the improper write off of pledges that are designated.

*Views of responsible officials and planned corrective actions:* Management agrees with this finding based on the above criterion. Please refer to the Corrective Action Plan.

## Corrective Action Plan

For the Fiscal Year Ended June 30, 2024

---

### ***Finding 2024-01***

*Name of contact person:* Olga Mendoza, VP of Finance

*Correction Action:* Management identified that the designated pledge balance was overstated in September 2024. Management identified that pledges had been incorrectly written off throughout the years and that the designated pledge balance was not always reduced as part of pledge write offs. Management will establish a process to monitor and review the designated pledge balance. Management is also working with their current pledge software vendor to create a report that tracks the designated portion of a pledge throughout the life of a pledge.

*Proposed completion date:* Management is currently in the process of establishing a process to monitor the designated pledges balance to ensure that the balance is appropriately reported in future periods. Management estimates that by February, 2025 this process will be established and implemented.