

United Way of Northeast Florida, Inc.

**Financial Statements and
Supplementary Information**

Years Ended June 30, 2018 and 2017

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Independent Auditors' Report

Board of Trustees
United Way of Northeast Florida, Inc.
Jacksonville, Florida

We have audited the accompanying financial statements of United Way of Northeast Florida, Inc. ("United Way"), which comprise the statements of financial position as of June 30, 2018, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Northeast Florida, Inc. as of June 30, 2018, and the results of its statements of activities, cash flows, and functional expenses for the year then ended in accordance with accounting principles generally accepted in the United States of America.



Report on Summarized Comparative Information

We have previously audited United Way's 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 2, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Supplementary Information

Our audits were performed for the purpose of forming an opinion on the basic financial statements of United Way taken as a whole. The accompanying Distributions to Agencies and Schedule of Source and Expenditure of City Grant Funds for the year ended June 30, 2018, are presented for purposes of additional analysis and are not a required part of the financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Dixon Hughes Goodman LLP

**Jacksonville, Florida
October 29, 2018**

United Way of Northeast Florida, Inc.
Statements of Financial Position
June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
ASSETS		
Cash and cash equivalents	\$ 6,710,947	\$ 9,177,171
Short-term investments	1,987,806	-
Pledges receivable		
Gross pledges receivable	8,592,346	8,526,324
Less allowance for uncollectible pledges	<u>(1,233,638)</u>	<u>(1,310,492)</u>
Net pledges receivable	<u>7,358,708</u>	<u>7,215,832</u>
Grants and other receivables	119,239	273,789
Prepaid expenses and other assets	687,728	401,919
Investment in UW Digital Holdings	400,000	400,000
Long-term investments	2,042,551	487,543
Interest in charitable trust	946,000	906,000
Property and equipment, net	<u>1,266,105</u>	<u>1,441,443</u>
Total assets	<u>\$ 21,519,084</u>	<u>\$ 20,303,697</u>
LIABILITIES AND NET ASSETS		
Liabilities:		
Accounts payable	\$ 334,147	\$ 699,549
Designations payable	1,482,310	1,436,117
Designations payable - corporate service	548,573	524,760
Deferred lease incentive	610,846	664,632
Due to UW Digital Holdings	240,000	320,000
Accrued expenses	<u>180,125</u>	<u>236,870</u>
Total liabilities	<u>3,396,001</u>	<u>3,881,928</u>
Net assets:		
Unrestricted:		
Board designated	6,820,920	6,994,654
Undesignated	5,688,305	5,306,275
Endowment	455,847	423,962
Temporarily restricted	4,062,471	3,625,878
Permanently restricted	<u>1,095,540</u>	<u>71,000</u>
Total net assets	<u>18,123,083</u>	<u>16,421,769</u>
Total liabilities and net assets	<u>\$ 21,519,084</u>	<u>\$ 20,303,697</u>

See accompanying notes.

United Way of Northeast Florida, Inc.
Statements of Activities
Years Ended June 30, 2018 and 2017

	2018				2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and revenue:								
Gross campaign results (future years)	\$ 179,501	\$ 76,000	\$ -	\$ 255,501	\$ -	\$ -	\$ -	\$ -
Less donor designations	-	(61,000)	-	(61,000)	-	-	-	-
Less provision for uncollectible	(11,668)	(975)	-	(12,643)	-	-	-	-
Net campaign results (future years)	167,833	14,025	-	181,858	-	-	-	-
Gross campaign results (2017/2018)	11,865,748	6,054,375	1,015,000	18,935,123	45,476	38,916	-	84,392
Less donor designations	-	(4,276,612)	-	(4,276,612)	-	(23,700)	-	(23,700)
Less provision for uncollectible	(773,433)	(115,555)	-	(888,988)	(2,956)	(489)	-	(3,445)
Net campaign results (2017/2018)	11,092,315	1,662,208	1,015,000	13,769,523	42,520	14,727	-	57,247
Gross campaign results (prior years)	256	-	-	256	11,886,846	7,913,402	-	19,800,248
Less donor designations	-	-	-	-	-	(6,051,107)	-	(6,051,107)
Less provision for uncollectible	-	-	-	-	(773,399)	(119,474)	-	(892,873)
Net campaign results (prior years)	256	-	-	256	11,113,447	1,742,821	-	12,856,268
Total net campaign results	11,260,404	1,676,233	1,015,000	13,951,637	11,155,967	1,757,548	-	12,913,515
Grant revenue	2,368,653	1,025,599	-	3,394,252	2,230,695	701,312	-	2,932,007
Endowment revenue	10,623	-	15,488	26,111	10,677	-	5,000	15,677
Other contributions	193,982	-	-	193,982	176,390	-	-	176,390
Investment income	87,516	-	-	87,516	99,025	-	-	99,025
Service fees	562,850	-	-	562,850	563,195	-	-	563,195
Designations from other United Ways	52,768	-	-	52,768	50,429	-	-	50,429
Florida First Coast relief funds	3,576,933	-	-	3,576,933	491,216	-	-	491,216
Miscellaneous income	144,935	-	-	144,935	105,013	-	-	105,013
Net assets released from restrictions	2,265,239	(2,265,239)	-	-	2,380,557	(2,380,557)	-	-
Total public support and revenue	20,523,903	436,593	1,030,488	21,990,984	17,263,164	78,303	5,000	17,346,467

See accompanying notes.

United Way of Northeast Florida, Inc.
Statements of Activities
Years Ended June 30, 2018 and 2017

	2018				2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Expenses:								
Program services:								
Gross funds awarded/distributed	16,965,814	-	-	16,965,814	14,858,015	-	-	14,858,015
Less donor designations	(4,697,348)	-	-	(4,697,348)	(5,074,920)	-	-	(5,074,920)
Net funds awarded / distributed	12,268,466	-	-	12,268,466	9,783,095	-	-	9,783,095
United Way led initiatives & strategies	5,132,121	-	-	5,132,121	5,041,229	-	-	5,041,229
Total program services	17,400,587	-	-	17,400,587	14,824,324	-	-	14,824,324
Supporting services	2,951,254	-	24,955	2,976,209	2,985,253	-	-	2,985,253
Total expenses	20,351,841	-	24,955	20,376,796	17,809,577	-	-	17,809,577
Change in net assets before net change in pension benefit obligation and net unrealized gain (loss) on investments	172,062	436,593	1,005,533	1,614,188	(546,413)	78,303	5,000	(463,110)
Net change in pension benefit obligation	39,444	-	-	39,444	167,819	-	-	167,819
Net unrealized gain on investments	28,675	-	19,007	47,682	42,045	-	-	42,045
Change in net assets	240,181	436,593	1,024,540	1,701,314	(336,549)	78,303	5,000	(253,246)
Net assets, beginning of year	12,724,891	3,625,878	71,000	16,421,769	13,061,440	3,547,575	66,000	16,675,015
Net assets, end of year	\$ 12,965,072	\$ 4,062,471	\$ 1,095,540	\$ 18,123,083	\$ 12,724,891	\$ 3,625,878	\$ 71,000	\$ 16,421,769

See accompanying notes.

United Way of Northeast Florida, Inc.
Statements of Cash Flows
Years Ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Cash flows from operating activities:		
Change in net assets	\$ 1,701,314	\$ (253,246)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	182,879	181,242
Amortization of deferred lease incentive	(53,786)	(78,192)
Net unrealized gain on investments	(47,682)	(42,045)
Change in value of charitable trust	(40,000)	(61,400)
Provision for uncollectible pledges	901,631	896,318
Net change in pension benefit asset	(39,444)	(167,819)
Changes in assets and liabilities which used cash:		
Pledges receivable	(1,044,507)	(480,599)
Operating receivables	154,551	48,697
Prepaid expenses and other assets	(246,365)	(63,916)
Accounts payable and accrued expenses	(422,147)	415,756
Designations payable	70,006	375,203
Net cash provided by operating activities	<u>1,116,450</u>	<u>769,999</u>
Cash flows from investing activities:		
Purchase of equipment	(7,542)	(10,347)
Proceeds from the sale of investments	32,609	208,355
Purchase of investments	(3,527,741)	(252,646)
Net cash used by investing activities	<u>(3,502,674)</u>	<u>(54,638)</u>
Cash flows from financing activities:		
Payments to UW Digital Holdings	(80,000)	(80,000)
Net cash used by financing activities	<u>(80,000)</u>	<u>(80,000)</u>
Net increase (decrease) in cash and cash equivalents	(2,466,224)	635,361
Cash and cash equivalents, beginning of year	<u>9,177,171</u>	<u>8,541,810</u>
Cash and cash equivalents, end of year	<u>\$ 6,710,947</u>	<u>\$ 9,177,171</u>
Non-cash investing and financing activities:		
Investment in UW Digital Holdings	\$ -	\$ 400,000
Property and equipment lease incentive	\$ -	\$ 664,632

See accompanying notes.

United Way of Northeast Florida, Inc.
Statement of Functional Expenses
Year Ended June 30, 2018 with Comparative Totals for 2017

	United Way Led Initiatives & Strategies			Supporting Services			Total	Total
	Resource Management Services	All Other Programs	Total	Management and General	Appeal for Financial Support	Total	2018	2017
Salaries	\$ 325,110	\$ 2,143,928	\$ 2,469,038	\$ 559,279	\$ 978,775	\$ 1,538,054	\$ 4,007,092	\$ 3,965,285
Employee Benefits	63,850	520,904	584,754	101,368	227,242	328,610	913,364	912,104
Payroll Taxes	22,870	140,278	163,148	36,282	73,177	109,459	272,607	264,466
Total salaries and related expenses	411,830	2,805,110	3,216,940	696,929	1,279,194	1,976,123	5,193,063	5,141,855
Professional fees	29,292	617,186	646,478	209,658	38,560	248,218	894,696	887,765
Supplies	1,254	153,336	154,590	8,208	48,677	56,885	211,475	206,907
Telephone	839	82,777	83,616	3,916	5,687	9,603	93,219	104,504
Postage	128	3,291	3,419	2,065	4,080	6,145	9,564	9,181
Rents and parking	10,984	127,181	138,165	75,688	84,869	160,557	298,722	273,072
Technology improvements	-	49,993	49,993	23,157	5,988	29,145	79,138	31,271
Awards	-	11,014	11,014	184	2,462	2,646	13,660	5,194
Insurance	1,246	34,705	35,951	8,478	13,559	22,037	57,988	55,496
Printing and visual development	6	5,071	5,077	110	18,387	18,497	23,574	67,411
Travel	1,140	18,253	19,393	9,844	17,292	27,136	46,529	42,949
Conferences and meetings	7,166	37,802	44,968	15,447	7,326	22,773	67,741	59,698
Relocation, recruitment, and training	7,004	1,100	8,104	2,654	486	3,140	11,244	4,721
Maintenance and repairs	7,749	112,559	120,308	27,159	31,771	58,930	179,238	212,511
United Way worldwide membership	7,990	107,890	115,880	35,196	55,397	90,593	206,473	229,067
Dues	875	2,410	3,285	7,620	1,817	9,437	12,722	13,709
State support	1,953	26,521	28,474	8,986	13,134	22,120	50,594	45,638
Publications	-	400	400	603	-	603	1,003	1,574
Public awareness campaign	-	296,170	296,170	70	90,768	90,838	387,008	401,906
Interest, fees and support service expenses	92	3,541	3,633	42,176	11,833	54,009	57,642	24,430
Special assistance	3,750	26,403	30,153	-	-	-	30,153	26,331
Miscellaneous	-	-	-	5	-	5	5	50
Total United Way led initiatives and strategies and services expenses before depreciation expenses	493,298	4,522,713	5,016,011	1,178,153	1,731,287	2,909,440	7,925,451	7,845,240
Depreciation	11,419	104,691	116,110	26,694	40,075	66,769	182,879	181,242
Total United Way led initiatives and strategies and supporting services expenses	\$ 504,717	\$ 4,627,404	\$ 5,132,121	\$ 1,204,847	\$ 1,771,362	\$ 2,976,209	\$ 8,108,330	\$ 8,026,482

See accompanying notes.

Notes to Financial Statements

1. Mission

Founded in 1924, United Way of Northeast Florida, Inc. (“United Way”) has earned a reputation as a respected and efficient philanthropic organization. United Way envisions a community of opportunity where everyone has hope and can reach their full potential. Because change doesn’t happen alone, United Way’s mission is to solve Northeast Florida’s toughest challenges by connecting people, resources and ideas. The nonprofit organization’s long tradition of addressing the human-service needs in Duval, Baker, Clay, Nassau and Northern St. Johns counties is made possible through the commitment of thousands of volunteers, donors and community partners. To learn more, visit unitedwaynefl.org or follow @unitedwaynefl on Facebook, Twitter and Instagram.

2. Summary of Significant Accounting Policies

Basis of presentation

The accompanying financial statements have been prepared on the accrual basis, and the accounts of United Way are maintained in accordance with the principles of not-for-profit accounting under accounting principles generally accepted in the United States of America.

Restricted and unrestricted revenue and support

United Way reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily restricted or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported on the Statement of Activities as net assets released from restrictions.

Temporarily restricted net assets are campaign and grant revenues restricted for future years’ operations. Permanently restricted net assets are endowment funds. Earnings from the endowment funds can be used for unrestricted purposes.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include the allowance for uncollectible pledges, valuation of pension asset and interest in charitable trust.

Cash and cash equivalents

Cash and cash equivalents include all highly liquid investments with original maturities of three months or less when purchased.

Investments

Investments are recorded at fair value based on quoted market prices. The objective of United Way's Investment Policy is to ensure the safety of investment principal, provide for liquidity and maximize investment income. The Finance Committee continues to assess investments with a goal of ensuring the safety of the principal by investing with quality financial institutions.

Campaign contributions and pledges

United Way conducts a campaign annually that features contributor choice. Contributors may give through United Way's Community Impact Fund ("Community Impact Fund"), in which case, local volunteers review each program and make strategic funding recommendations based on the criticality of the need being addressed by the program, the program's impact on addressing the need, the participants' results in the program, the utilization of the program's capacity and the importance of United Way funding to the success of the program. Funding is granted annually with a formal review process occurring annually or every three years depending on the level of success of the program. Annual reports of performance measures and utilization of capacity are reviewed by staff and volunteers.

Contributions and pledges through the Community Impact Fund are recognized as unrestricted revenue on the statement of activities in the fiscal year they are made by donors. United Way invests dollars raised through the community campaign toward the resolution of serious community issues in education, income and health. Contributors may designate specific focus areas to which their money will be directed. Contributions and pledges to specific focus areas are recognized as temporarily restricted revenue on the statement of activities in the fiscal year they are made by donors. Contributions and pledges are recorded on the statement of financial position as the commitments are made by the contributors and an allowance is provided for amounts estimated to be uncollectible.

Contributors may give by designating to specific United Way led programs. These contributions and pledges are classified as designations payable on the statement of financial position and are not reflected in net campaign results on the statement of activities.

Contributors may give by designation to a specific not-for-profit agency approved by the Internal Revenue Service as eligible to receive charitable contributions. These agencies' programs are not subject to any United Way oversight. Contributions and pledges designated to specific agencies are classified as "designations payable" on the statement of financial position and are not reflected in net campaign results on the statement of activities.

United Way assists corporations with the distribution of employees' payroll deductions by forwarding funds to multiple United Ways and agencies across the country. These amounts are classified as "designations payable – corporate service" on the statement of financial position.

The announced annual campaign differs from the total net campaign results reported on the Statements of Activities. The variances reported in the financial statements include contributions for future fund drives received during the current fiscal year and exclude all Community Campaign designations, the portion of the funds received by the Northeast Florida – Southeast Georgia Regional Combined Federal Campaign which are distributed directly to other approved agencies and federations, the allowance for uncollectible pledges, any pledges for the current Community campaign received during a prior fiscal year, and grant income.

Allowance for uncollectible pledges

United Way utilizes an historical average for calculating the provision for uncollectible pledges adjusted by management estimates of current economic factors, applied to individual campaigns and corporate service campaigns, including donor designations. The allowance for uncollectible pledges was \$1,233,638 and \$1,310,492 at June 30, 2018 and 2017, respectively.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

Interest in charitable trust

The interest in charitable trust is recorded at the present value of the expected payments to United Way over the life of the trust. The assumptions used in the calculation are the discount rate of 3.5% and the estimated life of the trust which is based on the 2018 IRS Group Annuity Mortality Table.

Campaign expenses

Campaign expenses related to the appeal for financial support are recognized as incurred during the annual fund raising campaign.

Grants and other receivables

United Way received reimbursement grants from various sources including private donors; federal, state, and local governments; foundations; and other not-for-profit agencies. Operating receivables are funds expended in accordance with the grant agreements for which United Way will be reimbursed by the funder.

Grant / contract revenue

United Way recognizes revenue from various sources including private donors; federal, state, and local governments; foundations; and other not-for-profit agencies as the grant/contract is expended during the fiscal year.

Service fees

Service fees are reimbursements of fundraising and administrative costs incurred by United Way (1) in raising monies designated to specific not-for-profit agencies through the annual campaign and (2) as the Principal Combined Fund Organization (PCFO) for the Combined Federal Campaign (CFC).

Functional expenses

Expenses are allocated to the various functional categories based on the purpose achieved by each expenditure. Salaries and benefits of cross-functional staff, in addition to certain other indirect expenses, are reported based upon the percentage of time expended by employees in the areas of program services, appeal for financial support, and management and general.

Advertising expenses

Advertising costs are expensed as incurred and totaled \$387,008 and \$401,907 for the years ended June 30, 2018 and 2017, respectively.

Property and equipment

Expenditures for property and equipment that qualify for capitalization in excess of \$1,500 are capitalized. Depreciation is computed using the straight-line method with estimated useful lives of the individual assets ranging from 3 to 10 years. Property and equipment consists of the following at June 30:

	<u>2018</u>	<u>2017</u>
Furniture, equipment and software	\$ 810,917	\$ 803,376
Leasehold improvements	<u>1,616,922</u>	<u>1,616,922</u>
	2,427,839	2,420,298
Less: accumulated depreciation	<u>(1,161,734)</u>	<u>(978,855)</u>
Total property and equipment, net	<u>\$ 1,266,105</u>	<u>\$ 1,441,443</u>

Deferred lease incentive

United Way entered into a lease agreement for office space on September 29, 2015 for ten years following the build-out period. Under the terms of the lease agreement, the landlord was responsible for a portion of the leasehold improvements during the build-out period. United Way has recognized these leasehold improvements in property and equipment, and has also recorded a deferred lease incentive at the time of the completion of the build-out period. The deferred lease incentive is amortized over the lease term.

Income taxes

United Way is exempt from federal and state income taxes under Internal Revenue Code Section 501(c)(3). Accordingly, the accompanying financial statements do not reflect a provision or liability for federal and state income taxes. United Way has determined that it does not have any material unrecognized tax benefits or obligations as of June 30, 2018.

United Way Worldwide membership

United Way Worldwide membership is a support payment for which United Way receives, amongst other things, the right to use the national brand in charitable endeavors, national advocacy of issues, member education and training, centralized creation and support for marketing of fundraising campaigns, fostering of relationships with national organizations that support multiple members, establishment and monitoring of compliance with standards of accountability by members, establishment of policies and processes that improve operational efficiencies amongst members, and promotion of the concept of local community impact on a national scale.

Cost deduction standards

Effective July 1, 2004, United Way Worldwide issued Membership Standard M – Cost Deduction Requirements (“Standard”), which sets forth uniform standards for local United Way organizations to calculate the amount of fundraising and management and general expenses to deduct from donor pledges.

Donated services

A substantial number of volunteer workers have donated periodic solicitation services needed for United Way’s annual appeal for financial support campaign. The activities of volunteer solicitors were not subject to a sufficient degree of operating supervision and control to enable United Way to have a proper basis for measuring and recording the value of time donated. Accordingly, no amounts have been recorded as contributions and expenses for the value of these services in the accompanying financial statements.

Board designated net assets

The United Way Board of Trustees has approved the designation of monies from the Community Impact Fund for future disbursement in support of the Year Round Emergency Response Fund, Life: Act 2, Strategic Board Investments, the Emergency Reserve, the Community Impact Capital Reserve, and Agency Allocations.

Endowment fund

As part of its Planned Giving Program, United Way established and will grow Endowment funds to provide income for sustaining operations against fluctuations in the annual campaign revenue; to enhance annual campaign revenue from income generated by the endowed gifts; and to provide program funding flexibility not possible through annual campaign revenue including emergency funding, venture grants, administrative costs, challenge grants and infrastructure needs.

In addition to Endowed funds held by United Way, it also maintains an organizational endowment fund (established in 1991) at The Community Foundation for Northeast Florida. United Way may elect to receive grants from the United Way of Northeast Florida Endowment on an annual basis. During the fiscal year ended June 30, 2018, United Way did not elect to receive grants and those monies were returned to the Fund balance.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

Three donors have established Alexis de Tocqueville Society endowments held at The Community Foundation to benefit and support United Way of Northeast Florida. The Community Foundation maintains variance power over these funds. Annual grants from these Funds are made to United Way of Northeast Florida to maintain the donors' memberships in the Alexis de Tocqueville Society and support United Way's work in basic needs, youth success, financial stability and health.

Concentrations of credit risk

United Way's cash and cash equivalents is concentrated with two financial institutions. United Way regularly monitors its exposure to credit risk and only places its cash and cash equivalents with high credit quality financial institutions.

3. Retirement Plans

Retirement plan

United Way's Board of Trustees establishes and reviews employee benefits. Following an in-depth study the Board of Trustees elected a soft freeze of the non-contributory annuity benefit retirement plan (the "Plan") administered by Mutual of America. All employees hired on or after October 1, 2012 are not eligible to participate in the Plan. The Board of Trustees continued to manage the Plan and elected to move it from a soft freeze to a hard freeze. Effective December 31, 2017, participants no longer accrue benefits.

Participants must have had more than one year of service and have attained the age of 21 years. The final benefits will generally be based upon years of service and final average salary before the December 31 2017. United Way meets statutory funding requirements of the Employee Retirement Income Security Act of 1974 (ERISA) and schedules additional contributions based on actuarial valuation calculations.

The following tables set forth further information about the Plan as of and for the years ended June 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Change in projected benefit obligation:		
Benefit obligation, beginning of year	\$ 4,907,506	\$ 4,577,699
Service cost	116,475	253,761
Interest cost	141,066	157,868
Actuarial return on plan assets	33,585	105,249
Benefits paid	(540,886)	(194,313)
Other actuarial adjustments	<u>(49,978)</u>	<u>7,242</u>
Benefit obligation, end of year	<u>\$ 4,607,768</u>	<u>\$ 4,907,506</u>
Change in plan assets:		
Fair value of plan assets, beginning of year	\$ 5,131,993	\$ 4,634,367
Actual return on plan assets	65,199	446,626
Employer contributions	215,393	245,313
Benefits paid	<u>(540,886)</u>	<u>(194,313)</u>
Fair value of plan assets, end of year	<u>\$ 4,871,699</u>	<u>\$ 5,131,993</u>
Funded status, end of year:		
Funded status of the plan	<u>\$ 263,931</u>	<u>\$ 224,487</u>

United Way of Northeast Florida, Inc.
Notes to Financial Statements

	<u>2018</u>	<u>2017</u>
Amount recognized in the statement of financial position:		
Prepaid expenses and other assets	<u>\$ 263,931</u>	<u>\$ 224,487</u>
Net periodic benefit cost	<u>\$ 140,400</u>	<u>\$ 253,997</u>
Other changes recognized in unrestricted net assets:		
Net gain	<u>\$ 98,784</u>	<u>\$ 551,875</u>
Amortization of net gain (loss)	<u>(68,753)</u>	<u>(140,233)</u>
Total recognized in unrestricted net assets	<u>\$ 30,031</u>	<u>\$ 411,642</u>
Total recognized in net periodic benefit cost and unrestricted net assets	<u>\$ 170,431</u>	<u>\$ 665,639</u>

United Way estimates that it will contribute \$198,621 to the Plan for the upcoming fiscal year ending June 30, 2019.

The weighted-average assumptions used for determining net periodic pension cost for the years ended June 30, 2018 and 2017, are as follows:

	<u>2018</u>	<u>2017</u>
Discount rate	3.50%	3.50%
Expected long-term return on plan assets	4.50%	7.00%
Assumed rate of increase in future compensation	4.50%	4.50%

The weighted-average assumptions used for determining benefit obligations for the years ended June 30, 2018 and 2017, are as follows:

	<u>2018</u>	<u>2017</u>
Discount rate	4.00%	3.50%
Expected long-term return on plan assets	4.50%	7.00%
Assumed rate of increase in future compensation	0.00%	4.50%

The following benefit payments which reflect future service, as appropriate, are expected to be paid:

<u>Year Ending June 30,</u>	
2019	\$ 2,049,000
2020	457,000
2021	11,000
2022	346,000
2023	254,000
2024 through 2028	1,064,000

Expected benefit payments are not based on an employee's declared retirement plans but are actuarial calculations that assume all current and former eligible individuals retire at 62 years of age.

The following tables set forth by level, with the fair value hierarchy (see Note 5 for definition), the assets of the Plan as of June 30, 2018 and 2017:

United Way of Northeast Florida, Inc.
Notes to Financial Statements

	Assets at Fair Value as of June 30, 2018			
	Level 1	Level 2	Level 3	Total
General account	\$ -	\$ 4,871,699	\$ -	\$ 4,871,699
Total plan assets	\$ -	\$ 4,871,699	\$ -	\$ 4,871,699

	Assets at Fair Value as of June 30, 2017			
	Level 1	Level 2	Level 3	Total
Equities	\$ 2,641,060	\$ -	\$ -	\$ 2,641,060
Fixed income	1,444,200	-	-	1,444,200
General account	-	1,046,733	-	1,046,733
Total plan assets	\$ 4,085,260	\$ 1,046,733	\$ -	\$ 5,131,993

The Plan's investments in pooled separate accounts are presented at fair value, which has been determined based on the quoted market values of the underlying investments. The Plan's investment contract (general account) with Mutual of America is valued at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations.

Expected long-term rate of return on plan assets assumption

The Expected Long-Term Rate of Return on Plan Assets assumption of 4.5% was selected in accordance with Actuarial Standards Board in Actuarial Standards of Practice No. 27, Selection of Economic Assumptions for Measuring Pension Obligations. Based on United Way's investment allocation for the Plan in effect as of the beginning of the fiscal year, a best estimate range was determined for both the real rate of return (net of inflation and investment expense) and for inflation based on long term historical return on applicable asset classes. An average inflation rate within the range equal to 3% was selected and added to the real rate of return range to arrive at a best estimate range of 3.98% to 4.74%. A rate of 4.5% which is within the best estimate range was selected.

Plan investment policy

Plan assets are to be managed in a prudent, conservative yet productive manner for the exclusive benefit of the Plan's participants and their beneficiaries, which is consistent with the provisions of ERISA. United Way has applied for, and Mutual of America Life Insurance Company has issued, a group annuity contract in conjunction with the funding of benefits under the Plan. Following the hard freeze, the Finance Committee elected to invest and monitor amounts under the contract in a more conservative manner to protect them from market downturns.

Thrift plan

United Way also sponsors a 403(b) tax-deferred annuity defined contribution thrift plan (the "Thrift Plan") for eligible employees. Eligible employees must be 21 years of age and completed one year of service. Eligible employees may contribute up to 20% of their salary and any allowable catch-up contributions not to exceed the maximum contribution permitted by Section 403(b) of the Internal Revenue Code. United Way will match employee contributions up to a maximum of 6% of the employee's salary. Employees are immediately fully vested for their individual accumulated contributions and become fully vested for employer contributions at the earlier of reaching the age 65 or completing three years of service. Employees may withdraw amounts from the Thrift Plan upon reaching the age of 59 ½, terminating service or on account of death or disability. Contributions made to the Thrift Plan by United Way for the years ended June 30, 2018 and 2017, totaled approximately \$114,733 and \$109,800 respectively.

Deferred compensation plan

United Way also sponsors a section 457(b) deferred compensation plan for highly compensated employees. Contributions to the plan for the years ended June 30, 2018 and 2017, totaled approximately \$24,973 and \$29,000, respectively.

4. Investment

On January 31, 2017, United Way purchased membership interests in United Way Digital Holdings, LLC (“UW Digital Holdings”) for \$400,000, and entered into a promissory note with UW Digital Holdings of the same amount. The total cost of the investment at June 30, 2018 and 2017 is \$400,000. Management has reviewed this investment for impairment and did not identify any events or changes in circumstances that might have an adverse effect on fair value.

United Way owes \$240,000 and \$320,000 on the promissory note at June 30, 2018 and 2017, respectively, payable in four annual installments of \$80,000 and through January 31, 2021. The note is collateralized by the ability of United Way to use the employee engagement solution software being developed by UW Digital Holdings.

In 2018, United Way entered into an agreement with United Way Worldwide whereby United Way agreed to purchase licenses at a cost up to \$598,500 through June 2021. This commitment would be reduced as other United Way organizations become channel partners.

5. Fair Value

Accounting Standards Codification (ASC) 820-10, *Fair Value Measurements and Disclosures*, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Generally accepted accounting principles requires disclosure about how fair value is determined for assets and liabilities and establishes a hierarchy for which these assets and liabilities must be grouped based on significant levels of inputs as follows:

Level 1: Quoted prices in active markets for identical assets or liabilities;

Level 2: Quoted prices in active markets for similar assets and liabilities and inputs that are observable for the asset or liability; or

Level 3: Unobservable inputs, such as discounted cash flow models or valuations.

The asset or liability’s fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of the observable inputs and minimize the use of unobservable inputs.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

The tables below summarize investments, by level, for items measured at fair value on a recurring basis as of June 30, 2018 and 2017:

	Assets at Fair Value as of June 30, 2018			
	Level 1	Level 2	Level 3	Total
Beneficial interest in charitable trust	\$ 946,000	\$ -	\$ -	\$ 946,000
Equities:				
Large cap	421,121	-	-	421,121
Mid cap	166,530	-	-	166,530
Small cap	162,132	-	-	162,132
International developed	201,517	-	-	201,517
Emerging markets	114,472	-	-	114,472
Fixed income:				
Government obligations	2,487,473	-	-	2,487,473
Investment grade taxable	448,416	-	-	448,416
Global high yield taxable	28,696	-	-	28,696
Total investments	\$ 4,976,357	\$ -	\$ -	\$ 4,976,357

	Assets at Fair Value as of June 30, 2017			
	Level 1	Level 2	Level 3	Total
Beneficial interest in charitable trust	\$ 906,000	\$ -	\$ -	\$ 906,000
Equities:				
Large cap	200,925	-	-	200,925
Mid cap	47,489	-	-	47,489
Small cap	36,639	-	-	36,639
International developed	36,534	-	-	36,534
Emerging markets	20,016	-	-	20,016
Fixed income:				
Investment grade taxable	134,594	-	-	134,594
Global high yield taxable	11,346	-	-	11,346
Total investments	\$ 1,393,543	\$ -	\$ -	\$ 1,393,543

6. Board Designated Net Assets

Board designated net assets as of June 30, 2018 and 2017, are designated as follows:

	2018	2017
Year round emergency response fund	\$ 53,314	\$ 53,314
Life: Act 2	144,641	144,641
Strategic board investments, includes capital reserve	1,883,661	1,818,997
Emergency reserve	900,000	950,000
Community impact capital reserve	595,000	595,000
Agency allocations	3,244,304	3,432,702
	\$ 6,820,920	\$ 6,994,654

7. Endowments

United Way's endowments consist of individual donor-restricted endowment funds established for a variety of purposes and board designated endowments. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of relevant law

The Board of Trustees of United Way has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of the interpretation, United Way classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time of the accumulation to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditures by United Way in a manner consistent with the standard of prudence prescribed by UPMIFA. United Way considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of United Way and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of United Way
7. The investment policies of United Way

Return objectives and risk parameters

United Way has adopted investment and spending policies for endowment assets that attempt to maximize long-term results with an acceptable level of risk. Endowment assets include those assets of donor-restricted funds that United Way must hold in perpetuity or for a donor-specified period or purpose. Under this policy, as approved by the Board of Trustees, the endowment assets are invested to maximize long-term results, consistent with an acceptable level of risk. The goal is to produce a return on the assets to support the programmatic purposes, while also achieving growth of principal in order to maintain real purchasing power. This approach helps assure that gifts to endowment funds keep pace with inflation and always support the designated activity.

Strategies employed for achieving objectives

To satisfy its long-term rate-of-return objectives, United Way relies on a total return strategy in which the investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). United Way targets a diversified asset allocation that balances fixed-income and equity-based investments to achieve its long-term return objectives within acceptable risk constraints.

Spending policy and how the investment objective relate to spending policy

Consistent with the United Way's objective to ensure long-term results of its endowments, United Way has adopted the following spending policy for donor-restricted endowments:

1. Annual earnings will be re-invested to build the endowed funds to a projected value of \$2 million.
2. Once the Audit Committee has deemed funds are available for distributions, no more than five percent (5%) of the average portfolio value over the prior three years, using December 31st valuations will be spent annually.
3. Distributions will begin on July 1 of the next fiscal year.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

United Way's objective is to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

The endowment net asset composition, by type of fund, as of June 30, 2018 and 2017 is as follows:

	2018			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ -	\$ 1,095,540	\$ 1,095,540
Board-designated endowment funds	<u>455,847</u>	<u>-</u>	<u>-</u>	<u>455,847</u>
Total	<u>\$ 455,847</u>	<u>\$ -</u>	<u>\$ 1,095,540</u>	<u>\$ 1,551,387</u>

	2017			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$ -	\$ -	\$ 71,000	\$ 71,000
Board-designated endowment funds	<u>423,962</u>	<u>-</u>	<u>-</u>	<u>423,962</u>
Total	<u>\$ 423,962</u>	<u>\$ -</u>	<u>\$ 71,000</u>	<u>\$ 494,962</u>

The changes in endowment assets as of June 30, 2018 and 2017 is as follows:

	2018			
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	<u>\$ 423,962</u>	<u>\$ -</u>	<u>\$ 71,000</u>	<u>\$ 494,962</u>
Investment return:				
Investment income	10,622	-	15,488	26,110
Net appreciation (realized and unrealized)	<u>24,688</u>	<u>-</u>	<u>19,007</u>	<u>43,695</u>
Total investment return	35,310	-	34,495	69,805
Contributions	3,115	-	1,015,000	1,018,115
Appropriation of endowment assets for expenditure	<u>(6,540)</u>	<u>-</u>	<u>(24,955)</u>	<u>(31,495)</u>
Endowment net assets, end of year	<u>\$ 455,847</u>	<u>\$ -</u>	<u>\$ 1,095,540</u>	<u>\$ 1,551,387</u>

United Way of Northeast Florida, Inc.
Notes to Financial Statements

	2017			Total
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	
Endowment net assets, beginning of year	\$ 374,257	\$ -	\$ 66,000	\$ 440,257
Investment return:				
Investment income	14,543	-	-	14,543
Net depreciation (realized and unrealized)	<u>38,547</u>	<u>-</u>	<u>-</u>	<u>38,547</u>
Total investment return	53,090	-	-	53,090
Contributions	1,000	-	5,000	6,000
Appropriation of endowment assets for expenditure	<u>(4,385)</u>	<u>-</u>	<u>-</u>	<u>(4,385)</u>
Endowment net assets, end of year	<u>\$ 423,962</u>	<u>\$ -</u>	<u>\$ 71,000</u>	<u>\$ 494,962</u>

8. Cooperative Campaign Efforts

Combined Federal Campaign (CFC)

Northeast Florida — Southeast Georgia Regional Combined Federal Campaign is the fund raising campaign for Federal employees in 24 Florida counties and 35 Georgia counties for the 2016/2017 campaign and 2015/2016 campaign. United Way has a contract with the Office of Personnel Management (OPM), a Federal government agency, to manage the CFC campaign in accordance with the guidelines that the OPM has established. United Way must apply for this contract annually. Effective with the 2017/2018 campaign, OPM revised their process and United Way is not managing the 2017/2018 campaign. Revenues and expenses related to this contract totaling \$(18,258) and \$258,400 are included in the statements of activities for the years ended June 30, 2018 and 2017, respectively.

CFC's fund raising activities provide financial support to various non-profit 501(c)(3) groups and agencies. The 2016/2017 and 2015/2016 campaign results are presented below for the campaign years ended March 31, 2018 and 2017 (CFC's year-end):

	Campaign Years	
	<u>2016 / 2017</u>	<u>2015 / 2016</u>
Campaign contributions and pledges (net of provision for uncollectible pledges of \$0 for 2016/2017 and \$90,363 for 2015 /2016)	\$ 1,212,465	\$ 1,246,460
Campaign expenses	<u>(239,440)</u>	<u>(230,975)</u>
Campaign contributions and pledges available for allocation	<u>\$ 973,025</u>	<u>\$ 1,015,485</u>

United Way's portion of campaign contributions and pledges available for allocation was approximately 8% for the 2016 and 2015 campaigns. From the 2016/2017 campaign approximately \$(18,000) and \$257,000 is included in the statements of activities for the years ended June 30, 2018 and 2017, respectively.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

In addition to managing the 2016/2017 and 2015/2016 CFC campaigns, United Way participated as a federation in the CFC campaign even though it does not meet the definition of nor generally operate as a federation. United Way follows OPM regulations to honor designations made to its participating agencies and proportionally distributes CFC receipts to those agencies.

Beginning with the 2017/2018 campaign, United Way participated as an independent agency in the CFC campaign receiving only pledges donors direct specifically to United Way.

9. Commitments

Minimum rental commitments under non-cancelable operating leases with an initial term greater than one year at June 30, 2018, are as follows:

2019	\$	314,166
2020		321,172
2021		318,261
2022		326,543
2023		331,886
2024 through 2026		<u>871,560</u>
	\$	<u>2,483,587</u>

Total operating lease expense for the years ended June 30, 2018 and 2017, was \$298,721 and \$273,071, respectively.

10. Subsequent Events

Subsequent events were evaluated through October 29, 2018, which is the date the financial statements were available to be issued.

Supplementary Information

**United Way of Northeast Florida
Distributions to Agencies
Year ended June 30, 2018**

Agency Name	Community Support	Donor Designations	Other Disbursements	Total
Ability Housing of Northeast Florida	\$ 12,500	\$ 1,207	\$ -	\$ 13,707
Achievers for Life	1,997,747	-	-	1,997,747
All Saints Early Learning and Community Care Center	46,644	2,563	-	49,207
American Lung Association of Florida	21,850	1,590	-	23,440
American Red Cross	225,285	37,010	-	262,295
Angelwood Inc	12,500	12,360	-	24,860
ARC Nassau	24,868	13,134	-	38,002
Baker County Council on Aging, Inc.	33,485	2,368	-	35,853
Barnabas Center	36,616	16,847	-	53,463
BASCA Inc	12,500	-	-	12,500
Big Brothers Big Sisters of Northeast Florida	25,760	15,253	-	41,013
Boy Scouts of America North Florida Council	127,378	120,080	-	247,458
Boys and Girls Clubs of Northeast Florida	372,165	34,493	-	406,658
Boys and Girls Clubs of Nassau	31,894	6,992	-	38,886
Catholic Charities Bureau	73,037	138,138	152,608	363,783
Children's Home Society Florida Buckner Division	211,926	35,427	-	247,353
City Year Inc.	184,000	5,455	-	189,455
Clara White Mission	84,163	29,071	-	113,234
Clay Behavioral Health Center	17,501	1,007	-	18,508
Communities in Schools Nassau County	57,947	13,922	-	71,869
Daniel Memorial, Inc.	52,877	27,357	-	80,234
Downtown Ecumenical Services	12,500	30,000	-	42,500
DLC Nurse & Learn	58,650	35,607	-	94,257
Early Learning Coalition Help Me Grow	79,919	1,286	-	81,205
ElderSource	100,000	535	-	100,535
Family Foundations of Northeast Florida, Inc.	245,410	4,450	-	249,860
Family Support Services of North Florida	12,500	505	-	13,005
Feeding Northeast Florida	50,000	1,053	-	51,053
Financial Stability	21,287	-	-	21,287
FIVE Star Veterans Center	12,500	524	-	13,024
Florida First Coast Relief Fund	3,576,933	-	-	3,576,933
Full Service Schools	252,497	-	-	252,497
Girl Scouts of Gateway Council	110,400	8,875	-	119,275
Girls, Inc. of Jacksonville	128,966	10,852	-	139,818
Hands on Jax	10,435	27	-	10,462
Hope Haven Children's Clinic and Family Center	13,307	11,988	-	25,295
Hubbard House	79,086	22,731	-	101,817
Hurricane Irma Relief Grants	221,004	-	-	221,004
Jacksonville Area Legal Aid	70,274	16,139	-	86,413
Jacksonville Speech and Hearing Center, Inc.	106,309	6,554	-	112,863
Jacksonville Urban League, Inc.	80,758	8,559	-	89,317
JASMYN	12,500	16,717	-	29,217
Jewish Community Alliance	138,095	14,361	-	152,456
Learn to Read	43,598	8,822	-	52,420
Lutheran Social Services of Northeast Florida	58,923	12,791	-	71,714
Mental Health America of Northeast Florida	55,939	3,404	-	59,343
Muslim American Social Services	12,500	-	-	12,500
Nassau County Council on Aging, Inc.	50,400	14,147	-	64,547
Nassau County Volunteer Center	5,402	562	-	5,964
New Heights of Northeast Florida, Inc.	99,549	2,682	-	102,231
North Florida Office of Public Guardian	12,500	-	-	12,500
North Florida Area Agency on Aging	12,500	-	-	12,500
NE Florida Healthy Start Coalition Help Me Grow	20,978	-	-	20,978

**United Way of Northeast Florida
Distributions to Agencies
Year ended June 30, 2018**

(Continued)

Agency Name	Community Support	Donor Designations	Other Disbursements	Total
OneJax, Inc.	21,905	-	-	21,905
Operation New Hope	12,500	3,577	-	16,077
PACE Center for Girls Jacksonville	42,677	21,675	-	64,352
Pine Castle, Inc.	85,526	22,761	-	108,287
Quigley House, Inc.	66,644	12,957	-	79,601
Success by Six	1,452,229	-	-	1,452,229
Summer Camps	95,000	-	-	95,000
Sulzbacher Center	206,454	44,789	-	251,243
The ARC Jacksonville	77,590	31,705	-	109,295
The Salvation Army	331,771	59,099	-	390,870
The Sanctuary on 8th Street	50,919	25,817	-	76,736
UpStream Innovation Awards	11,608	-	-	11,608
Vision is Priceless	12,500	11,279	-	23,779
WE CARE Jacksonville, Inc.	145,452	27,423	-	172,875
Womens Center of Jacksonville	12,500	3,264	-	15,764
YMCA of Florida's First Coast	202,429	171,410	-	373,839
Youth Crisis Center	12,500	5,380	-	17,880
Other Agency Designations	-	3,356,159	-	3,356,159
	\$ 12,268,466	\$ 4,544,740	\$ 152,608	\$ 16,965,814

United Way of Northeast Florida, Inc.
 Schedule of Source and Expenditure of City Grant Funds
 Per Ordinance Code Chapter 118.205 (e)
 For Audit Year 2017-2018

CITY OF JACKSONVILLE PUBLIC SERVICE GRANTS FOR REAL SENSE

<u>Receipt of City Funds</u>	City FY 2016-2017 Grant #1	City FY 2017- 2018 Grant #2
Amount of Award (per City budget ordinance) - Unaudited (1)	\$ 150,000	\$ 150,000
Actual Amount Received from City 7/1/2016-9/30/2016	(102,351)	-
Actual Amount Received from City 10/1/2016-9/30/2017	(45,273)	-
Actual Amount Received from City 10/1/2017-6/30/2018	-	(113,128)
Amount Remaining to be Distributed - Unaudited (1)	<u>\$ 2,376</u>	<u>\$ 36,872</u>

Expenditures of City Funds

City FY 2016-2017 Grant #1 - \$150,000

Item	Budgeted (Unaudited) (1)	Actual 10/1/2016- 6/30/2017	Actual 7/1/2017- 9/30/2017	Total Actual	Remaining Balance (Unaudited) (1)
Salaries and Wages	\$ 92,586	\$ 65,491	\$ 25,456	\$ 90,947	\$ 1,639
Taxes and Benefits	29,342	20,974	7,631	28,605	737
Office Expenses	28,072	27,772	300	28,072	-
Total	<u>\$ 150,000</u>	<u>\$ 114,237</u>	<u>\$ 33,387</u>	<u>\$ 147,624</u>	<u>\$ 2,376</u>

City FY 2017-2018 Grant #2 - \$150,000

Item	Budgeted (Unaudited) (1)	Actual 10/1/2017- 6/30/2018	Actual 7/1/2018- 9/30/2018	Total Actual	Remaining Balance (Unaudited) (1)
Salaries and Wages	\$ 83,852	\$ 67,911	\$ -	\$ 67,911	\$ 15,941
Taxes and Benefits	29,906	19,330	-	19,330	10,576
Office Expenses	36,242	35,316	-	35,316	926
Total	<u>\$ 150,000</u>	<u>\$ 122,557</u>	<u>\$ -</u>	<u>\$ 122,557</u>	<u>\$ 27,443</u>

**Council Auditor's Office
 Schedule of Source and Expenditure of City Grant Funds
 Per Ordinance Code Chapter 118.205 (e)
 For Audit Year 2017 - 2018**

(Continued)

CITY OF JACKSONVILLE PUBLIC SERVICE GRANTS FOR UNITED WAY'S 211

<u>Receipt of City Funds</u>	City FY 2016-2017 Grant #1
Amount of Award (per City budget ordinance) - Unaudited (1)	\$ 150,000
Actual Amount Received from City 7/1/2016-6/30/2017	(100,000)
Actual Amount Received from City 7/1/2017-6/30/2018	(50,000)
Amount Remaining to be Distributed - Unaudited (1)	<u>\$ -</u>

<u>Expenditures of City Funds</u>					
City FY 2016-2017 Grant #1 - \$150,000					
Item	Budgeted (Unaudited) (1)	Actual 10/1/2016- 6/30/2017	Actual 7/1/2017- 9/30/2017	Total Actual	Remaining Balance (Unaudited) (1)
Salaries and Wages	\$ 150,000	\$ 112,500	\$ 37,500	\$ 150,000	\$ -
Total	<u>\$ 150,000</u>	<u>\$ 112,500</u>	<u>\$ 37,500</u>	<u>\$ 150,000</u>	<u>\$ -</u>