

United Way of Northeast Florida, Inc.

**Financial Statements and
Supplementary Information**

Years Ended June 30, 2017 and 2016

Table of Contents

Independent Auditors' Report 1

Financial Statements:

 Statements of Financial Position 3

 Statements of Activities 4

 Statements of Cash Flows 6

 Statement of Functional Expenses..... 7

 Notes to Financial Statements 8

Supplementary Information:

 Distributions to Agencies 21

 Schedule of Source and Expenditure of City Grant Funds 23

Independent Auditors' Report

Board of Trustees
United Way of Northeast Florida, Inc.
Jacksonville, Florida

We have audited the accompanying financial statements of United Way of Northeast Florida, Inc. ("United Way"), which comprise the statements of financial position as of June 30, 2017, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Northeast Florida, Inc. as of June 30, 2017 and 2016, and the results of its statements of activities, cash flows, and functional expenses for the year then ended in accordance with accounting principles generally accepted in the United States of America.



Report on Summarized Comparative Information

We have previously audited United Way's 2016 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 3, 2016. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2016, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Supplementary Information

Our audits were performed for the purpose of forming an opinion on the basic financial statements of United Way taken as a whole. The accompanying Distributions to Agencies and Schedule of Source and Expenditure of City Grant Funds for the year ended June 30, 2017, are presented for purposes of additional analysis and are not a required part of the financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Dixon Hughes Goodman LLP

**Jacksonville, Florida
November 2, 2017**

United Way of Northeast Florida, Inc.
Statements of Financial Position
June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
ASSETS		
Cash and cash equivalents	\$ 9,177,171	\$ 8,541,810
Pledges receivable:		
Gross pledges receivable	8,526,324	9,151,630
Less allowance for uncollectible pledges	<u>(1,310,492)</u>	<u>(1,520,079)</u>
Net pledges receivable	<u>7,215,832</u>	<u>7,631,551</u>
Operating receivables	273,789	322,486
Prepaid expenses and other assets	401,919	170,184
Investment in UW Digital Holdings	400,000	-
Long-term investments	487,543	401,207
Interest in charitable trust	906,000	844,600
Property and equipment, net	<u>1,441,443</u>	<u>1,612,338</u>
Total assets	<u>\$ 20,303,697</u>	<u>\$ 19,524,176</u>
LIABILITIES AND NET ASSETS		
Liabilities:		
Accounts payable	\$ 699,549	\$ 303,888
Designations payable	1,436,117	1,190,722
Designations payable - corporate service	524,760	394,952
Deferred lease incentive	664,632	742,824
Due to UW Digital Holdings	320,000	-
Accrued expenses	<u>236,870</u>	<u>216,775</u>
Total liabilities	<u>3,881,928</u>	<u>2,849,161</u>
Net assets:		
Unrestricted:		
Board designated	6,994,654	7,140,349
Undesignated	5,306,275	5,546,834
Endowment	423,962	374,257
Temporarily restricted	3,625,878	3,547,575
Permanently restricted	<u>71,000</u>	<u>66,000</u>
Total net assets	<u>16,421,769</u>	<u>16,675,015</u>
Total liabilities and net assets	<u>\$ 20,303,697</u>	<u>\$ 19,524,176</u>

See accompanying notes.

United Way of Northeast Florida, Inc.
Statements of Activities
Years Ended June 30, 2017 and 2016

	2017				2016			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and revenue:								
Gross campaign results (future years)	\$ 45,476	\$ 38,916	\$ -	\$ 84,392	\$ -	\$ 100,000	\$ -	\$ 100,000
Less donor designations	-	(23,700)	-	(23,700)	-	-	-	-
Less provision for uncollectible	(2,956)	(489)	-	(3,445)	-	(7,000)	-	(7,000)
Net campaign results (future years)	42,520	14,727	-	57,247	-	93,000	-	93,000
Gross campaign results (2016/2017)	11,886,846	7,913,402	-	19,800,248	41,365	125,000	-	166,365
Less donor designations	-	(6,051,107)	-	(6,051,107)	-	(10,000)	-	(10,000)
Less provision for uncollectible	(773,399)	(119,474)	-	(892,873)	(2,896)	(8,050)	-	(10,946)
Net campaign results (2016/2017)	11,113,447	1,742,821	-	12,856,268	38,469	106,950	-	145,419
Gross campaign results (prior years)	-	-	-	-	12,908,798	8,509,670	-	21,418,468
Less donor designations	-	-	-	-	-	(6,975,395)	-	(6,975,395)
Less provision for uncollectible	-	-	-	-	(905,011)	(107,399)	-	(1,012,410)
Net campaign results (prior years)	-	-	-	-	12,003,787	1,426,876	-	13,430,663
Total net campaign results	11,155,967	1,757,548	-	12,913,515	12,042,256	1,626,826	-	13,669,082
Grant revenue	2,230,695	701,312	-	2,932,007	2,239,950	644,690	-	2,884,640
Endowment revenue	10,677	-	5,000	15,677	9,780	-	1,000	10,780
Other contributions	176,390	-	-	176,390	213,905	-	-	213,905
Investment income	99,025	-	-	99,025	3,823	-	-	3,823
Service fees	563,195	-	-	563,195	802,049	-	-	802,049
Designations from other United Ways	50,429	-	-	50,429	57,398	-	-	57,398
Miscellaneous income	596,229	-	-	596,229	139,635	-	-	139,635
Net assets released from restrictions	2,380,557	(2,380,557)	-	-	2,950,831	(2,950,831)	-	-
Total public support and revenue	17,263,164	78,303	5,000	17,346,467	18,459,627	(679,315)	1,000	17,781,312

See accompanying notes.

United Way of Northeast Florida, Inc.
Statements of Activities
Years Ended June 30, 2017 and 2016

(Continued)

	2017				2016			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Expenses:								
Program services:								
Gross funds awarded/distributed	14,858,015	-	-	14,858,015	16,030,053	-	-	16,030,053
Less donor designations	(5,074,920)	-	-	(5,074,920)	(6,126,434)	-	-	(6,126,434)
Net funds awarded / distributed	9,783,095	-	-	9,783,095	9,903,619	-	-	9,903,619
United Way led initiatives & strategies	5,041,229	-	-	5,041,229	5,106,308	-	-	5,106,308
Total program services	14,824,324	-	-	14,824,324	15,009,927	-	-	15,009,927
Supporting services	2,985,253	-	-	2,985,253	3,623,303	-	-	3,623,303
Total expenses	17,809,577	-	-	17,809,577	18,633,230	-	-	18,633,230
Change in net assets before net change in pension benefit obligation and net unrealized gain (loss) on investments	(546,413)	78,303	5,000	(463,110)	(173,603)	(679,315)	1,000	(851,918)
Net change in pension benefit	167,819	-	-	167,819	(14,152)	-	-	(14,152)
Net unrealized gain (loss) on investments	42,045	-	-	42,045	(7,327)	-	-	(7,327)
Change in net assets	(336,549)	78,303	5,000	(253,246)	(195,082)	(679,315)	1,000	(873,397)
Net assets, beginning of year	13,061,440	3,547,575	66,000	16,675,015	13,256,522	4,226,890	65,000	17,548,412
Net assets, end of year	<u>\$ 12,724,891</u>	<u>\$ 3,625,878</u>	<u>\$ 71,000</u>	<u>\$ 16,421,769</u>	<u>\$ 13,061,440</u>	<u>\$ 3,547,575</u>	<u>\$ 66,000</u>	<u>\$ 16,675,015</u>

See accompanying notes.

United Way of Northeast Florida, Inc.
Statements of Cash Flows
Years Ended June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Cash flows from operating activities:		
Change in net assets	\$ (253,246)	\$ (873,397)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	181,242	300,190
Amortization of deferred lease incentive	(78,192)	(39,096)
Net unrealized (gain) loss on investments	(42,045)	7,327
Change in value of charitable trust	(61,400)	35,400
Provision for uncollectible pledges	896,318	1,030,356
Net change in pension benefit asset	(167,819)	14,152
Changes in assets and liabilities which used cash:		
Pledges receivable	(480,599)	(405,573)
Operating receivables	48,697	(75,094)
Prepaid expenses and other assets	(63,916)	(7,469)
Accounts payable and accrued expenses	415,756	124,582
Designations payable	375,203	(463,197)
Net cash provided (used) by operating activities	<u>769,999</u>	<u>(351,819)</u>
Cash flows from investing activities:		
Purchase of property and equipment	(10,347)	(903,607)
Proceeds from the sale of investments	208,355	50,330
Purchase of investments	(252,646)	(189,887)
Net cash used by investing activities	<u>(54,638)</u>	<u>(1,043,164)</u>
Cash flows from financing activities:		
Payments to UW Digital Holdings	(80,000)	-
Net cash used by financing activities	<u>(80,000)</u>	<u>-</u>
Net increase (decrease) in cash and cash equivalents	635,361	(1,394,983)
Cash and cash equivalents, beginning of year	<u>8,541,810</u>	<u>9,936,793</u>
Cash and cash equivalents, end of year	<u>\$ 9,177,171</u>	<u>\$ 8,541,810</u>
Non-cash investing and financing activities:		
Investment in UW Digital Holdings	<u>\$ 400,000</u>	<u>\$ -</u>
Property and equipment lease incentive	<u>\$ 664,632</u>	<u>\$ 781,920</u>

See accompanying notes.

United Way of Northeast Florida, Inc.
Statement of Functional Expenses
Year Ended June 30, 2017 with Comparative Totals for 2016

	United Way Led Initiatives & Strategies			Supporting Services			Total	Total
	Resource Management Services	All Other Programs	Total	Management and General	Appeal for Financial Support	Total	2017	2016
Salaries	\$ 278,606	\$ 2,063,589	\$ 2,342,195	\$ 514,951	\$ 1,108,139	\$ 1,623,090	\$ 3,965,285	\$ 4,139,073
Employee Benefits	60,898	515,276	576,174	96,038	239,892	335,930	912,104	973,742
Payroll Taxes	19,499	133,850	153,349	31,751	79,366	111,117	264,466	268,816
Total salaries and related expenses	359,003	2,712,715	3,071,718	642,740	1,427,397	2,070,137	5,141,855	5,381,631
Professional fees	21,683	656,492	678,175	137,065	72,525	209,590	887,765	911,616
Supplies	4,511	135,740	140,251	13,251	53,405	66,656	206,907	206,570
Telephone	683	96,547	97,230	2,501	4,773	7,274	104,504	109,663
Postage	169	1,964	2,133	1,775	5,273	7,048	9,181	31,057
Rents and parking	10,301	113,701	124,002	61,513	87,557	149,070	273,072	392,501
Technology improvements	-	21,655	21,655	6,079	3,537	9,616	31,271	217,671
Awards	2,000	3,156	5,156	26	12	38	5,194	9,307
Insurance	1,867	27,629	29,496	12,138	13,862	26,000	55,496	52,160
Printing and visual development	64	22,011	22,075	981	44,355	45,336	67,411	68,389
Travel	587	20,010	20,597	6,361	15,991	22,352	42,949	59,313
Conferences and meetings	1,725	37,181	38,906	11,554	9,238	20,792	59,698	81,681
Relocation, recruitment, and training	370	1,952	2,322	1,799	600	2,399	4,721	1,632
Maintenance and repairs	17,868	120,827	138,695	37,733	36,083	73,816	212,511	268,923
United Way worldwide membership	9,198	115,668	124,866	38,602	65,599	104,201	229,067	231,686
Dues	-	1,254	1,254	11,526	929	12,455	13,709	13,347
State support	1,707	23,120	24,827	7,745	13,066	20,811	45,638	42,801
Publications	-	860	860	503	211	714	1,574	3,399
Public awareness campaign	8,760	347,416	356,176	-	45,730	45,730	401,906	288,493
Interest and fees	37	633	670	13,592	10,168	23,760	24,430	21,443
Special assistance	3,750	22,581	26,331	-	-	-	26,331	36,063
Miscellaneous	-	-	-	50	-	50	50	75
Total United Way led initiatives and strategies and services expenses before depreciation expenses	444,283	4,483,112	4,927,395	1,007,534	1,910,311	2,917,845	7,845,240	8,429,421
Depreciation	10,264	103,570	113,834	23,276	44,132	67,408	181,242	300,190
Total United Way led initiatives and strategies and supporting services expenses	\$ 454,547	\$ 4,586,682	\$ 5,041,229	\$ 1,030,810	\$ 1,954,443	\$ 2,985,253	\$ 8,026,482	\$ 8,729,611

See accompanying notes.

Notes to Financial Statements

1. Mission

Founded in 1924, United Way of Northeast Florida, Inc. (“United Way”) has earned a reputation as a respected and efficient philanthropic organization. United Way envisions a community of opportunity where everyone has hope and can reach their full potential. Because change doesn’t happen alone, United Way’s mission is to solve Northeast Florida’s toughest challenges by connecting people, resources and ideas. The nonprofit organization’s long tradition of addressing the human-service needs in Duval, Baker, Clay, Nassau and Northern St. Johns counties is made possible through the commitment of thousands of volunteers, donors and community partners. To learn more, visit unitedwaynefl.org or follow @unitedwaynefl on Facebook, Twitter and Instagram.

2. Summary of Significant Accounting Policies

Basis of presentation

The accompanying financial statements have been prepared on the accrual basis, and the accounts of United Way are maintained in accordance with the principles of not for profit accounting under accounting principles generally accepted in the United States of America.

Restricted and unrestricted revenue and support

United Way reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily restricted or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported on the Statement of Activities as net assets released from restrictions.

Temporarily restricted net assets are campaign and grant revenues restricted for future years’ operations. Permanently restricted net assets are endowment funds. Earnings from the endowment funds can be used for unrestricted purposes.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include the allowance for uncollectible pledges, valuation of pension asset and interest in charitable trust.

Cash and cash equivalents

Cash and cash equivalents include all highly liquid investments with original maturities of three months or less when purchased.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

Investments

Investments are recorded at fair value based on quoted market prices. The objective of United Way's Investment Policy is to ensure the safety of investment principal, provide for liquidity and maximize investment income. The Finance Committee continues to assess investments with a goal of ensuring the safety of the principal by investing with quality financial institutions.

Campaign contributions and pledges

United Way conducts a campaign annually that features contributor choice. Contributors may give through United Way's Community Impact Fund ("Community Impact Fund"), in which case, local volunteers review each program and make strategic funding recommendations based on the criticality of the need being addressed by the program, the program's impact on addressing the need, the participants' results in the program, the utilization of the program's capacity and the importance of United Way funding to the success of the program. Funding is granted annually with a formal review process occurring annually or every three years depending on the level of success of the program. Annual reports of performance measures and utilization of capacity are reviewed by staff and volunteers.

Contributions and pledges through the Community Impact Fund are recognized as unrestricted revenue on the statement of activities in the fiscal year they are made by donors. United Way invests dollars raised through the community campaign toward the resolution of serious community issues in education, income and health. Contributors may designate specific focus areas to which their money will be directed. Contributions and pledges to specific focus areas are recognized as temporarily restricted revenue on the statement of activities in the fiscal year they are made by donors. Contributions and pledges are recorded on the statement of financial position as the commitments are made by the contributors and an allowance is provided for amounts estimated to be uncollectible.

Contributors may give by designating to specific United Way led programs. These contributions and pledges are classified as designations payable on the statement of financial position and are not reflected in net campaign results on the statement of activities.

Contributors may give by designation to a specific not-for-profit agency approved by the Internal Revenue Service as eligible to receive charitable contributions. These agencies' programs are not subject to any United Way oversight. Contributions and pledges designated to specific agencies are classified as "designations payable" on the statement of financial position and are not reflected in net campaign results on the statement of activities.

United Way assists corporations with the distribution of employees' payroll deductions by forwarding funds to multiple United Ways and agencies across the country. These amounts are classified as "designations payable – corporate service" on the statement of financial position.

The announced annual campaign differs from the total net campaign results reported on the Statements of Activities. The variances reported in the financial statements include contributions for future fund drives received during the current fiscal year and exclude all Community Campaign designations, the portion of the funds received by the Northeast Florida – Southeast Georgia Regional Combined Federal Campaign which are distributed directly to other approved agencies and federations, the allowance for uncollectible pledges, any pledges for the current Community campaign received during a prior fiscal year, and grant income.

Allowance for uncollectible pledges

United Way utilizes an historical average for calculating the provision for uncollectible pledges adjusted by management estimates of current economic factors, applied to individual campaigns and corporate service campaigns, including donor designations. The provision for uncollectible pledges totaled \$896,318 and \$1,030,356 for the years ended June 30, 2017 and 2016, respectively.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

Interest in charitable trust

The interest in charitable trust is recorded at the present value of the expected payments to United Way over the life of the trust. The assumptions used in the calculation are the discount rate of 3.5% and the estimated life of the trust which is based on the 2017 IRS Group Annuity Mortality Table.

Campaign expenses

Campaign expenses related to the appeal for financial support are recognized as incurred during the annual fund raising campaign.

Operating receivables

United Way received reimbursement grants from various sources including private donors; federal, state, and local governments; foundations; and other not-for-profit agencies. Operating receivables are funds expended in accordance with the grant agreements for which United Way will be reimbursed by the funder.

Grant / contract revenue

United Way recognizes revenue from various sources including private donors; federal, state, and local governments; foundations; and other not-for-profit agencies as the grant/contract is expended during the fiscal year.

Service fees

Service fees are reimbursements of fundraising and administrative costs incurred by United Way (1) in raising monies designated to specific not-for-profit agencies through the annual campaign and (2) as the Principal Combined Fund Organization (PCFO) for the Combined Federal Campaign (CFC).

Functional expenses

Expenses are allocated to the various functional categories based on the purpose achieved by each expenditure. Salaries and benefits of cross-functional staff, in addition to certain other indirect expenses, are reported based upon the percentage of time expended by employees in the areas of program services, appeal for financial support, and management and general.

Advertising expenses

Advertising costs are expensed as incurred and totaled \$401,907 and \$288,493 for the years ended June 30, 2017 and 2016, respectively.

Property and equipment

Expenditures for property and equipment that qualify for capitalization in excess of \$1,500 are capitalized. Depreciation is computed using the straight-line method with estimated useful lives of the individual assets ranging from 3 to 10 years. Property and equipment consists of the following at June 30:

	<u>2017</u>	<u>2016</u>
Furniture, equipment and software	\$ 803,376	\$ 798,175
Leasehold improvements	<u>1,616,922</u>	<u>1,616,922</u>
	2,420,298	2,415,097
Less: accumulated depreciation	<u>(978,855)</u>	<u>(802,759)</u>
Total property and equipment, net	<u>\$ 1,441,443</u>	<u>\$ 1,612,338</u>

Deferred lease incentive

United Way entered into a lease agreement for office space on September 29, 2015 for ten years following the build-out period. Under the terms of the lease agreement, the landlord was responsible for a portion of the leasehold improvements during the build-out period. United Way has recognized these leasehold improvements in property and equipment, and has also recorded a deferred lease incentive at the time of the completion of the build-out period. The deferred lease incentive is amortized over the lease term.

Income taxes

United Way is exempt from federal and state income taxes under Internal Revenue Code Section 501(c)(3). Accordingly, the accompanying financial statements do not reflect a provision or liability for federal and state income taxes. United Way has determined that it does not have any material unrecognized tax benefits or obligations as of June 30, 2017.

United Way Worldwide membership

United Way Worldwide membership is a support payment for which United Way receives, amongst other things, the right to use the national brand in charitable endeavors, national advocacy of issues, member education and training, centralized creation and support for marketing of fundraising campaigns, fostering of relationships with national organizations that support multiple members, establishment and monitoring of compliance with standards of accountability by members, establishment of policies and processes that improve operational efficiencies amongst members, and promotion of the concept of local community impact on a national scale.

Cost deduction standards

Effective July 1, 2004, United Way Worldwide issued Membership Standard M – Cost Deduction Requirements (“Standard”), which sets forth uniform standards for local United Ways to calculate the amount of fundraising and management and general expenses to deduct from donor pledges.

Donated services

A substantial number of volunteer workers have donated periodic solicitation services needed for United Way’s annual appeal for financial support campaign. The activities of volunteer solicitors were not subject to a sufficient degree of operating supervision and control to enable United Way to have a proper basis for measuring and recording the value of time donated. Accordingly, no amounts have been recorded as contributions and expenses for the value of these services in the accompanying financial statements.

Board designated net assets

The United Way Board of Trustees has approved the designation of monies from the Community Impact Fund for future disbursement in support of the Year Round Emergency Response Fund, Life: Act 2, Strategic Board Investments, the Emergency Reserve, the Community Impact Capital Reserve, and Agency Allocations.

Endowment fund

As part of its Planned Giving Program, United Way established and will grow Endowment funds to provide income for sustaining operations against fluctuations in the annual campaign revenue; to enhance annual campaign revenue from income generated by the endowed gifts; and to provide program funding flexibility not possible through annual campaign revenue including emergency funding, venture grants, administrative costs, challenge grants and infrastructure needs.

In addition to Endowed funds held by United Way, it also maintains an organizational endowment fund (established in 1991) at The Community Foundation for Northeast Florida. United Way may elect to receive grants from the United Way of Northeast Florida Endowment on an annual basis. During the fiscal year ended June 30, 2017, United Way did not elect to receive grants and those monies were returned to the Fund balance.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

Three donors have established Alexis de Tocqueville Society endowments held at The Community Foundation to benefit and support United Way of Northeast Florida. The Community Foundation maintains variance power over these funds. Annual grants from these Funds are made to United Way of Northeast Florida to maintain the donors' memberships in the Alexis de Tocqueville Society and support United Way's work in basic needs, youth success, financial stability and health.

Concentrations of credit risk

United Way's cash and cash equivalents is concentrated with two financial institutions. United Way regularly monitors its exposure to credit risk and only places its cash and cash equivalents with high credit quality financial institutions.

3. Retirement Plans

Retirement plan

United Way's Board of Trustees establishes and reviews employee benefits. Following an in-depth study the Trustees elected a soft freeze of the non-contributory annuity benefit retirement plan (the "Plan") administered by Mutual of America. All employees hired on or after October 1, 2012 are not eligible to participate in the Plan. Participants must have had more than one year of service and have attained the age of 21 years. Subsequent to the June 30, 2017 year-end the Trustees elected a hard freeze of the Plan. Accrual of all Plan participants' benefits will end December 31, 2017. Benefits are generally based upon years of service and final average salary. United Way meets statutory funding requirements of the employee Retirement Income Security Act of 1974 (ERISA) and schedules additional contributions based on actuarial valuation calculations.

The following tables set forth further information about the Plan as of and for the years ended June 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Change in projected benefit obligation:		
Benefit obligation, beginning of year	\$ 4,577,699	\$ 4,469,248
Service cost	253,761	246,447
Interest cost	157,868	166,717
Actuarial return on plan assets	105,249	(113,551)
Benefits paid	(194,313)	(295,553)
Other actuarial adjustments	<u>7,242</u>	<u>104,391</u>
Benefit obligation, end of year	<u>\$ 4,907,506</u>	<u>\$ 4,577,699</u>
Change in plan assets:		
Fair value of plan assets, beginning of year	\$ 4,634,367	\$ 4,540,068
Actual return on plan assets	446,626	91,283
Employer contributions	245,313	298,569
Benefits paid	<u>(194,313)</u>	<u>(295,553)</u>
Fair value of plan assets, end of year	<u>\$ 5,131,993</u>	<u>\$ 4,634,367</u>
Funded status, end of year:		
Funded status of the plan	<u>\$ 224,487</u>	<u>\$ 56,668</u>

United Way of Northeast Florida, Inc.
Notes to Financial Statements

	<u>2017</u>	<u>2016</u>
Amount recognized in the statement of financial position:		
Prepaid expenses and other assets	<u>\$ 224,487</u>	<u>\$ 56,668</u>
Net periodic benefit cost	<u>\$ 253,997</u>	<u>\$ 179,793</u>
Other changes recognized in unrestricted net assets:		
Net gain (loss)	<u>\$ 551,875</u>	<u>\$ (22,268)</u>
Amortization of net gain (loss)	<u>(140,233)</u>	<u>(57,931)</u>
Total recognized in unrestricted net assets	<u>\$ 411,642</u>	<u>\$ (80,199)</u>
Total recognized in net periodic benefit cost and unrestricted net assets	<u>\$ 665,639</u>	<u>\$ 99,594</u>

United Way estimates that it will contribute approximately \$202,025 to the Plan for the upcoming fiscal year ending June 30, 2018.

The weighted-average assumptions used for determining net periodic pension cost for the years ended June 30, 2017 and 2016, are as follows:

	<u>2017</u>	<u>2016</u>
Discount rate	3.50%	4.00%
Expected long-term return on plan assets	7.00%	7.00%
Assumed rate of increase in future compensation	4.50%	5.00%

The weighted-average assumptions used for determining benefit obligations for the years ended June 30, 2017 and 2016, are as follows:

	<u>2017</u>	<u>2016</u>
Discount rate	3.50%	3.50%
Expected long-term return on plan assets	7.00%	7.00%
Assumed rate of increase in future compensation	4.50%	4.50%

The following benefit payments which reflect future service, as appropriate, are expected to be paid:

<u>Year Ending June 30,</u>	
2018	\$ 1,953,000
2019	178,000
2020	456,000
2021	10,000
2022	362,000
2023 through 2027	1,210,000

Expected benefit payments are not based on an employee's declared retirement plans but are actuarial calculations that assume all current and former eligible individuals retire at 62 years of age.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

The following tables set forth by level, with the fair value hierarchy (see Note 5 for definition), the assets of the Plan as of June 30, 2017 and 2016:

	Assets at Fair Value as of June 30, 2017			
	Level 1	Level 2	Level 3	Total
Equities	\$ 2,641,060	\$ -	\$ -	\$ 2,641,060
Fixed income	1,444,200	-	-	1,444,200
General account	-	1,046,733	-	1,046,733
Total plan assets	<u>\$ 4,085,260</u>	<u>\$ 1,046,733</u>	<u>\$ -</u>	<u>\$ 5,131,993</u>

	Assets at Fair Value as of June 30, 2016			
	Level 1	Level 2	Level 3	Total
Equities	\$ 2,428,594	\$ -	\$ -	\$ 2,428,594
Fixed income	1,603,233	-	-	1,603,233
General account	-	602,540	-	602,540
Total plan assets	<u>\$ 4,031,827</u>	<u>\$ 602,540</u>	<u>\$ -</u>	<u>\$ 4,634,367</u>

The Plan's investments in pooled separate accounts are presented at fair value, which has been determined based on the quoted market values of the underlying investments. The Plan's investment contract (general account) with Mutual of America is valued at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations.

Expected long-term rate of return on plan assets assumption

The Expected Long-Term Rate of Return on Plan Assets assumption of 7.00% was selected in accordance with Actuarial Standards Board in Actuarial Standards of Practice No. 27, Selection of Economic Assumptions for Measuring Pension Obligations. Based on United Way's investment allocation for the Plan in effect as of the beginning of the fiscal year, a best estimate range was determined for both the real rate of return (net of inflation and investment expense) and for inflation based on long term historical return on applicable asset classes. An average inflation rate within the range equal to 3.25% was selected and added to the real rate of return range to arrive at a best estimate range of 6.36% to 8.90%. A rate of 7.00% which is within the best estimate range was selected.

Plan investment policy

Plan assets are to be managed in a prudent, conservative yet productive manner for the exclusive benefit of the Plan's participants and their beneficiaries, which is consistent with the provisions of ERISA. United Way has applied for, and Mutual of America Life Insurance Company has issued, a group annuity contract in conjunction with the funding of benefits under the Plan. The amounts maintained under the contract shall be managed as a balanced fund and shall be diversified among and within principal classes of investments. The Plan assets shall be managed with a long-term asset mix guideline of 50% equity alternative and 50% fixed income alternatives. The actual ratio, however, at any particular time, is expected to vary from the guideline ratio due to intentional adjustments to the Plan asset mix because of, or in anticipation of, changing market conditions. The permitted range of equity alternative to fixed income alternatives, as a percentage of the total value of Plan assets, shall be 40% to 60%.

Thrift plan

United Way also sponsors a 403(b) tax-deferred annuity defined contribution thrift plan (the “Thrift Plan”) for eligible employees. Eligible employees must be 21 years of age and completed one year of service. Eligible employees may contribute up to 20% of their salary and any allowable catch-up contributions not to exceed the maximum contribution permitted by Section 403(b) of the Internal Revenue Code. United Way will match employee contributions up to a maximum of 6% of the employee’s salary. Employees are immediately fully vested for their individual accumulated contributions and become fully vested for employer contributions at the earlier of reaching the age 65 or completing three years of service. Employees may withdraw amounts from the Thrift Plan upon reaching the age of 59 ½, terminating service or on account of death or disability. Contributions made to the Thrift Plan by United Way for the years ended June 30, 2017 and 2016, totaled approximately \$109,800 and \$99,000 respectively.

Deferred compensation plan

United Way also sponsors a section 457(b) deferred compensation plan for highly compensated employees. Contributions to the plan for the years ended June 30, 2017 and 2016, totaled approximately \$29,000.

4. Cost Method Investment

On January 31, 2017, United Way purchased membership interests in United Way Digital Holdings, LLC (“UW Digital Holdings”) for \$400,000, and entered into a promissory note with UW Digital Holdings of the same amount. The total cost of the investment at June 30, 2017 is \$400,000. The investment has not been evaluated for impairment because United Way is exempt from estimating the fair value of its investment in UW Digital Holdings under GAAP, and management did not identify any events or changes in circumstances that might have an adverse effect on fair value.

United Way owes \$320,000 on the promissory note at June 30, 2017, payable in four annual installments of \$80,000 and maturing at January 31, 2021. The note is collateralized by the ability of United Way to use the employee engagement solution software being developed by UW Digital Holdings.

5. Fair Value

Accounting Standards Codification (ASC) 820-10, *Fair Value Measurements and Disclosures*, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Generally accepted accounting principles requires disclosure about how fair value is determined for assets and liabilities and establishes a hierarchy for which these assets and liabilities must be grouped based on significant levels of inputs as follows:

- Level 1: Quoted prices in active markets for identical assets or liabilities;
- Level 2: Quoted prices in active markets for similar assets and liabilities and inputs that are observable for the asset or liability; or
- Level 3: Unobservable inputs, such as discounted cash flow models or valuations.

The asset or liability’s fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of the observable inputs and minimize the use of unobservable inputs.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

The tables below summarize investments, by level, for items measured at fair value on a recurring basis as of June 30, 2017 and 2016:

	Assets at Fair Value as of June 30, 2017			
	Level 1	Level 2	Level 3	Total
Beneficial interest in charitable trust	\$ 906,000	\$ -	\$ -	\$ 906,000
Equities:				
Large cap	200,925	-	-	200,925
Mid cap	47,489	-	-	47,489
Small cap	36,639	-	-	36,639
International developed	36,534	-	-	36,534
Emerging markets	20,016	-	-	20,016
Fixed income:				
Investment grade taxable	134,594	-	-	134,594
Global high yield taxable	11,346	-	-	11,346
Total investments	<u>\$ 1,393,543</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,393,543</u>

	Assets at Fair Value as of June 30, 2016			
	Level 1	Level 2	Level 3	Total
Beneficial interest in charitable trust	\$ 844,600	\$ -	\$ -	\$ 844,600
Equities:				
Large cap	154,228	-	-	154,228
Mid cap	30,276	-	-	30,276
Small cap	29,895	-	-	29,895
International developed	41,512	-	-	41,512
Emerging markets	16,736	-	-	16,736
Fixed income:				
Investment grade taxable	104,375	-	-	104,375
Global high yield taxable	10,885	-	-	10,885
Public REITs	13,300	-	-	13,300
Total investments	<u>\$ 1,245,807</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,245,807</u>

6. Board Designated Net Assets

Board designated net assets as of June 30, 2017 and 2016, are designated as follows:

	2017	2016
Year round emergency response fund	\$ 53,314	\$ 53,314
Life: Act 2	144,641	144,641
Strategic board investments, includes capital reserve	1,818,997	1,508,595
Emergency reserve	950,000	1,000,000
Community impact capital reserve	595,000	595,000
Agency allocations	3,432,702	3,838,799
	<u>\$ 6,994,654</u>	<u>\$ 7,140,349</u>

7. Endowments

United Way's endowments consist of individual donor-restricted endowment funds established for a variety of purposes and board designated endowments. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of relevant law

The Board of Trustees of United Way has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of the interpretation, United Way classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time of the accumulation to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditures by United Way in a manner consistent with the standard of prudence prescribed by UPMIFA. United Way considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of United Way and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of United Way
7. The investment policies of United Way

Return objectives and risk parameters

United Way has adopted investment and spending policies for endowment assets that attempt to maximize long-term results with an acceptable level of risk. Endowment assets include those assets of donor-restricted funds that United Way must hold in perpetuity or for a donor-specified period or purpose. Under this policy, as approved by the Board of Trustees, the endowment assets are invested to maximize long-term results, consistent with an acceptable level of risk. The goal is to produce a return on the assets to support the programmatic purposes, while also achieving growth of principal in order to maintain real purchasing power. This approach helps assure that gifts to endowment funds keep pace with inflation and always support the designated activity.

Strategies employed for achieving objectives

To satisfy its long-term rate-of-return objectives, United Way relies on a total return strategy in which the investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). United Way targets a diversified asset allocation that balances fixed-income and equity-based investments to achieve its long-term return objectives within acceptable risk constraints.

Spending policy and how the investment objective relate to spending policy

Consistent with the United Way's objective to ensure long-term results of its endowments, United Way has adopted the following spending policy for donor-restricted endowments:

1. Annual earnings will be re-invested to build the endowed funds to a projected value of \$2 million.
2. Once the Finance Committee has deemed funds are available for distributions, no more than five percent (5%) of the average portfolio value over the prior three years, using December 31st valuations will be spent annually.
3. Distributions will begin on July 1 of the next fiscal year.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

United Way's objective is to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

The endowment net asset composition, by type of fund, as of June 30, 2017 and 2016 is as follows:

	2017			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Donor-restricted endowment funds	\$ -	\$ -	\$ 71,000	\$ 71,000
Board-designated endowment funds	<u>423,962</u>	<u>-</u>	<u>-</u>	<u>423,962</u>
Total	<u>\$ 423,962</u>	<u>\$ -</u>	<u>\$ 71,000</u>	<u>\$ 494,962</u>

	2016			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Donor-restricted endowment funds	\$ -	\$ -	\$ 66,000	\$ 66,000
Board-designated endowment funds	<u>374,257</u>	<u>-</u>	<u>-</u>	<u>374,257</u>
Total	<u>\$ 374,257</u>	<u>\$ -</u>	<u>\$ 66,000</u>	<u>\$ 440,257</u>

The changes in endowment assets as of June 30, 2017 and 2016 is as follows:

	2017			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Endowment net assets, beginning of year	<u>\$ 374,257</u>	<u>\$ -</u>	<u>\$ 66,000</u>	<u>\$ 440,257</u>
Investment return:				
Investment income	14,543	-	-	14,543
Net appreciation (realized and unrealized)	<u>38,547</u>	<u>-</u>	<u>-</u>	<u>38,547</u>
Total investment return	-	-	-	-
Contributions	1,000	-	5,000	6,000
Appropriation of endowment assets for expenditure	<u>(4,385)</u>	<u>-</u>	<u>-</u>	<u>(4,385)</u>
Endowment net assets, end of year	<u>\$ 423,962</u>	<u>\$ -</u>	<u>\$ 71,000</u>	<u>\$ 494,962</u>

United Way of Northeast Florida, Inc.
Notes to Financial Statements

	2016			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Endowment net assets, beginning of year	\$ 374,545	\$ -	\$ 65,000	\$ 439,545
Investment return:				
Investment income	9,780	-	-	9,780
Net depreciation (realized and unrealized)	(7,392)	-	-	(7,392)
Total investment return	2,388	-	-	2,388
Contributions	65	-	1,000	1,065
Appropriation of endowment assets for expenditure	(2,741)	-	-	(2,741)
Endowment net assets, end of year	\$ 374,257	\$ -	\$ 66,000	\$ 440,257

8. Cooperative Campaign Efforts

Combined Federal Campaign (CFC)

Northeast Florida — Southeast Georgia Regional Combined Federal Campaign is the fund raising campaign for Federal employees in 24 Florida counties and 35 Georgia counties for the 2015/2016 campaign and 2014/2015 campaign. United Way has a contract with the Office of Personnel Management (OPM), a Federal government agency, to manage the CFC campaign in accordance with the guidelines that the OPM has established. United Way must apply for this contract annually. Revenues and expenses related to this contract totaling \$258,400 and \$230,900 are included in the statements of activities for the years ended June 30, 2017 and 2016, respectively.

CFC's fund raising activities provide financial support to various non-profit 501(c)(3) groups and agencies. The 2015/2016 and 2014/2015 campaign results are presented below for the campaign years ended March 31, 2017 and 2016 (CFC's year-end):

	Campaign Years	
	2015 / 2016	2014 / 2015
Campaign contributions and pledges (net of provision for uncollectible pledges of \$90,363 and \$28,422)	\$ 1,246,460	\$ 1,356,566
Campaign expenses	(230,975)	(235,354)
Campaign contributions and pledges available for allocation	\$ 1,015,485	\$ 1,121,212

United Way's portion of campaign contributions and pledges available for allocation was approximately 8% for the 2016 and 2015 campaigns. This amount is subject to change if subsequent contributions are received or the actual provision needed for uncollectible pledges is greater or less than the estimated provision. From the 2016/2017 campaign approximately \$201,000 and \$57,000 is included in the statements of activities for the years ended June 30, 2017 and 2016, respectively.

United Way of Northeast Florida, Inc.
Notes to Financial Statements

In addition to managing the CFC campaign, United Way participates as a federation in the CFC campaign even though it does not meet the definition of nor generally operate as a federation. United Way follows OPM regulations to honor designations made to its participating agencies and proportionally distributes CFC receipts to those agencies.

9. Commitments

Minimum rental commitments under non-cancelable operating leases with an initial term greater than one year at June 30, 2017, are as follows:

2018	\$	285,949
2019		294,528
2020		303,364
2021		312,465
2022		321,839
2023 through 2026		<u>1,203,054</u>
	\$	<u>2,721,199</u>

Total operating lease expense for the years ended June 30, 2017 and 2016, was approximately \$273,000 and \$393,000, respectively.

10. Subsequent Events

In October 2017, United Way's Board of Trustees elected a hard freeze of the non-contributory annuity benefit retirement plan administered by Mutual of America.

Subsequent events were evaluated through November 2, 2017, which is the date the financial statements were available to be issued.

Supplementary Information

**United Way of Northeast Florida
Distributions to Agencies
Year ended June 30, 2017**

Agency Name	Community Support	Donor Designations	Other Disbursements	Total
Achievers for Life	\$ 2,118,448	\$ -	\$ -	\$ 2,118,448
All Saints Early Learning and Community Care Center	50,700	3,462	-	54,162
American Lung Association of Florida	23,750	4,311	-	28,061
American Red Cross	240,000	39,066	-	279,066
ARC Nassau	26,630	6,163	-	32,793
Baker County Council on Aging, Inc.	35,682	3,160	-	38,842
Baldwin Youth Summer Camps	95,000	-	-	95,000
Barnabas Center	39,800	15,885	-	55,685
Big Brothers Big Sisters of Northeast Florida	28,000	15,465	-	43,465
Boy Scouts of America North Florida Council	138,454	101,332	-	239,786
Boys and Girls Clubs of Northeast Florida	404,527	20,890	-	425,417
Boys and Girls Clubs of Nassau	34,667	6,847	-	41,514
Catholic Charities Bureau	77,452	129,976	148,692	356,120
Children's Home Society Florida				
Buckner Division	230,355	41,186	-	271,541
City Year Inc.	200,000	27,625	-	227,625
Clara White Mission	91,481	28,569	-	120,050
Clay Behavioral Health Center	19,023	2,854	-	21,877
Communities in Schools Nassau County	62,986	9,129	-	72,115
Community Connections	134,418	7,927	-	142,345
Daniel Memorial, Inc.	60,000	26,125	-	86,125
DLC Nurse & Learn	62,500	32,816	-	95,316
Early Learning Coalition Help Me Grow	83,837	1,791	-	85,628
Family Foundations of Northeast Florida, Inc.	266,750	9,643	-	276,393
Farm Share	750	-	-	750
Feeding Northeast Florida	50,000	382	-	50,382
Florida First Coast Relief Fund	491,216	-	-	491,216
Full Service Schools	289,093	3,861	-	292,954
Girl Scouts of Gateway Council	120,000	8,844	-	128,844
Girls, Inc. of Jacksonville	140,180	12,291	-	152,471
HandsOn Jacksonville	10,000	377	-	10,377
Hope Haven Children's Clinic and Family Center	17,531	13,632	-	31,163
Hubbard House	84,206	25,408	-	109,614
Improve Your Tomorrow	25,000	-	-	25,000
Jacksonville Area Legal Aid	74,522	26,470	-	100,992
Jacksonville Regional Chamber of Commerce	31,840	288	-	32,128
Jacksonville Speech and Hearing Center, Inc.	140,065	8,535	-	148,600
Jacksonville Urban League, Inc.	87,780	12,267	-	100,047
Jewish Community Alliance	153,029	12,853	-	165,882
Learn to Read	46,233	11,171	-	57,404
Lutheran Social Services of Northeast Florida	59,820	15,525	-	75,345
Mental Health America of Northeast Florida	60,803	2,420	-	63,223
Nassau County Council on Aging, Inc.	53,447	10,055	-	63,502
Nassau County Volunteer Center	5,872	3,416	-	9,288
New Heights of Northeast Florida, Inc.	123,739	1,617	-	125,356
Northwest Behavioral Health Services	4,043	2,171	-	6,214
OneJax, Inc.	23,810	-	-	23,810
Reading Equates to Success	25,000	-	-	25,000
PACE Center for Girls Jacksonville	46,388	25,861	-	72,249
Pine Castle, Inc.	112,684	23,429	-	136,113
Quigley House, Inc.	71,019	16,612	-	87,631

**United Way of Northeast Florida
Distributions to Agencies
Year ended June 30, 2017**

(Continued)

Agency Name	Community Support	Donor Designations	Other Disbursements	Total
Success by Six	1,740,045	-	-	1,740,045
Sulzbacher Center	222,953	60,002	-	282,955
The ARC Jacksonville	82,280	44,664	-	126,944
The Bridge of Northeast Florida	88,482	19,136	-	107,618
The Salvation Army	346,427	53,927	-	400,354
The Sanctuary on 8th Street	55,347	18,707	-	74,054
WE CARE Jacksonville, Inc.	155,000	2,293	-	157,293
YMCA of Florida's First Coast	220,031	95,712	-	315,743
Other Agency Designations	-	3,860,080	-	3,860,080
	\$ 9,783,095	\$ 4,926,228	\$ 148,692	\$ 14,858,014

United Way of Northeast Florida, Inc.
Schedule of Source and Expenditure of City Grant Funds
Per Ordinance Code Chapter 118.205 (e)
For Audit Year 2016 - 2017

CITY OF JACKSONVILLE PUBLIC SERVICE GRANTS FOR REAL SENSE

<u>Receipt of City Funds</u>	<u>City FY 2015- 2016 Grant #1</u>	<u>City FY 2016- 2017 Grant #2</u>
Amount of Award (per City budget ordinance) - Unaudited (1)	\$ 124,010	\$ 150,000
Actual Funds Received from City 7/1/2015-6/30/2016	(71,418)	-
Actual Amount Received from City 7/1/2016-6/30/17	(51,269)	(102,351)
Amount Remaining to be Distributed - Unaudited (1)	<u>\$ 1,323</u>	<u>\$ 47,649</u>

Expenditures of City Funds

City FY 2015 - 2016 Grant #1 - \$124,010					
<u>Item</u>	<u>Budgeted (Unaudited) (1)</u>	<u>Actual 10/1/2015- 6/30/2016</u>	<u>Actual 7/1/2016- 9/30/2016</u>	<u>Total Actual</u>	<u>Remaining Balance (Unaudited) (1)</u>
Salaries and Wages	\$ 90,913	\$ 67,239	\$ 22,634	\$ 89,873	\$ 1,040
Taxes and Benefits	32,097	23,498	8,316	31,814	283
Office Expenses	1,000	1,009	(9)	1,000	-
Total	<u>\$ 124,010</u>	<u>\$ 91,746</u>	<u>\$ 30,950</u>	<u>\$ 122,687</u>	<u>\$ 1,323</u>

City FY 2016 - 2017 Grant #2 - \$150,000					
<u>Item</u>	<u>Budgeted (Unaudited) (1)</u>	<u>Actual 10/1/2016- 6/30/2017</u>	<u>Actual 7/1/2017- 9/30/2017</u>	<u>Total Actual</u>	<u>Remaining Balance (Unaudited) (1)</u>
Salaries and Wages	\$ 92,586	\$ 65,491	\$ -	\$ 65,491	\$ 27,095
Taxes and Benefits	29,342	20,974	-	20,974	8,368
Office Expenses	28,072	27,772	-	27,772	300
Total	<u>\$ 150,000</u>	<u>\$ 114,237</u>	<u>\$ -</u>	<u>\$ 114,237</u>	<u>\$ 35,763</u>

United Way of Northeast Florida, Inc.
Schedule of Source and Expenditure of City Grant Funds
Per Ordinance Code Chapter 118.205 (e)
For Audit Year 2016 - 2017

(continued)

CITY OF JACKSONVILLE PUBLIC SERVICE GRANTS FOR UNITED WAY'S 211

<u>Receipt of City Funds</u>	<u>City FY 2015- 2016 Grant #1</u>	<u>City FY 2016- 2017 Grant #2</u>
Amount of Award (per City budget ordinance) - Unaudited (1)	\$ 100,800	\$ 150,000
Actual Funds Received from City 7/1/2015 - 6/30/2016	(58,800)	-
Actual Amount Received from City 7/1/2016 - 6/30/2017	(41,400)	(100,000)
Amount Remaining to be Distributed - Unaudited (1)	<u>\$ 600</u>	<u>\$ 50,000</u>

Expenditures of City Funds

City FY 2015 - 2016 Grant #1 - \$100,800					
<u>Item</u>	<u>Budgeted (Unaudited) (1)</u>	<u>Actual 10/1/2015- 6/30/2016</u>	<u>Actual 7/1/2016- 9/30/2016</u>	<u>Total Actual</u>	<u>Remaining Balance (Unaudited) (1)</u>
Salaries and Wages	\$ 100,800	\$ 75,600	\$ 24,600	\$ 100,200	\$ 600
Total	<u>\$ 100,800</u>	<u>\$ 75,600</u>	<u>\$ 24,600</u>	<u>\$ 100,200</u>	<u>\$ 600</u>

City FY 2016 - 2017 Grant #2 - \$150,000					
<u>Item</u>	<u>Budgeted (Unaudited) (1)</u>	<u>Actual 10/1/2016- 6/30/2017</u>	<u>Actual 7/1/2017- 9/30/2017</u>	<u>Total Actual</u>	<u>Remaining Balance (Unaudited) (1)</u>
Salaries and Wages	\$ 150,000	\$ 112,500	\$ -	\$ 112,500	\$ 37,500
Total	<u>\$ 150,000</u>	<u>\$ 112,500</u>	<u>\$ -</u>	<u>\$ 112,500</u>	<u>\$ 37,500</u>